

TO MAKE LIFE EASIER, THIS BIG BACK IS NOW SPLIT IN TO THREE SECTIONS. Easier to hand the right section to the right team.



Our Spring campaign launches on Tuesday 28<sup>th</sup> March. We have 3 key focuses for this campaign:

- 1. 3 new Korean-inspired dishes
- 2. A new craft beer list
- A new look menu & regional pricing 3.



Everything you need to know about the campaign is in the following pages and in the awesome training video from Fred and Ricky. So, what's next:

- 1. Print a copy of this pack
- 2. Ensure you have access to the video link here: https://vimeo.com/207787926/03408e918c Password is: Ricky (this works on tablets, phones and computers but don't forget you'll need a decent connection!). If the link is not working for you, please first restart your computer. If you are still having issues, please email <u>BernersStreetIT@byronhamburgers.com</u> and the team will look into it as soon as possible.
- Read and watch and you'll know everything there is to know about this campaign! 3.



your team to watch this IN ADVANCE of any team meetings you have.

Send it out via your Whatsapp groups etc!



#### WHAT'S THE NEW HAMBURGER SPECIAL?

**1. THE KIMCHEESE** £11 (including 25p One Feeds Two donation) Korean BBQ glazed 6oz hamburger, bacon, Freddar cheese, crispy onions, kimchi cucumbers, Gochuchang sauce, Ssamjang mayo.

#### WHAT'S THE STORY?

Following the monster success of Bunzilla last March, Fred was keen to once again look beyond the US for inspiration and was instantly drawn to the flavours of Korean BBQ.

While booking his First Class tickets to Seoul, he read an article that spoke of the foodie delights to be had in New Malden (Affectionately known as New Maldong with dong being Korean for district)'. New Malden is a suburb in Kingston which has the highest population of Korean people outside of Korea!

As this was only 5 miles from home, Fred jumped in the hairdresser mobile, sped down the A3 and got on the chow!

After countless plates of Bulgogi, Kimchi and KFC (Korean fried chicken) he set about creating some dishes drawing on the flavours I found in New Maldong – BOOM!

#### WHAT ELSE IS NEW?

- 2. SEOUL STREET WINGS £5/ £8 London / £4.75 / £7.75 Out of London
- 3. GANGNAM FRIES £4.50 London / £4.25 Out of London
- 4. RANCH, AVOCADO & BEETROOT SALAD £5/£9 London // £4.75/£9 Out of London
- **5. KALE CAESAR SALAD** £4/£7 London // £3.75/£7 Out of London
- 6. ESPRESSO AND BROWNIE SHAKE £5.5
- 7. OREO® CHEESECAKE £5 London / £4.95 Out of London

**8. KARMA COLA GINGERELLA**  $\pounds$  3.25 – unlike other soft drinks, Karma sodas are made of good organic, Fairtrade ingredients and the lightly processed kind of sugar that isn't bleached white with sulphur. When you're thirsting for a good cold drink don't be tempted... drink no evil.

**9. PIP ORGANIC DRINKS** *2* new additions to the Mini Byron £6.50 menu: Pineapple & Mango smoothie and Blackcurrant, Raspberry & Apple juicy water.

Pip Organic boast award winning organic juices, bursting with flavour and juicy goodness! Produced in Britain, Pip have been working with organic farmers for years. Perfect for Mini Byron on Deliveroo!









SPRING MENU ITEMS

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If you have draft beer, here is the region you will sit in:

| Draft restaurants                   |         | Draft "Region"         | Beer Hero sites (5 taps):   |            | Draft "Region"                         |
|-------------------------------------|---------|------------------------|-----------------------------|------------|--|
| Shoreditch                          | 3rd Tap |                        | Newcastle                   | Тар 3      | Teeside                                |
| Haymarket                           | 3rd Tap |                        | Newcastle                   | Tap 4      | Another beer from another draft region |
| Central St Giles                    | 3rd Tap | Central & North London | Newcastle                   | Tap 5      | Another beer from another draft region |
| Wellington Street                   | 3rd Tap |                        | Birmingham                  | Тар 3      | Midlands                               |
| Camden                              | 3rd Tap |                        | Birmingham                  | Tap 4      | Another beer from another draft region |
| Corn Exchange, Manchester           | 3rd Tap |                        | Birmingham                  | Tap 5      | Another beer from another draft region |
| Manchester Piccadilly               | 3rd Tap | Manchester             | Beak Street                 | Тар 3      | Central & North London                 |
| Deansgate                           | 3rd Tap |                        | Beak Street                 | Tap 4      | Another beer from another draft region |
| Ipswich                             | 3rd Tap | Out of London East     | Beak Street                 | Tap 5      | Another beer from another draft region |
| Ch elm sfor d                       | 3rd Tap | Out of London East     | Hoxton Square               | Тар 3      | Central & North London                 |
| Lothian Road                        | 3rd Tap | Scotland               | Hoxton Square               | Tap 4      | Another beer from another draft region |
| North Bridge, Edinburgh             | 3rd Tap | Scotland               | Hoxton Square               | Tap 5      | Another beer from another draft region |
| Southampton                         | 3rd Tap | South Coast            | Glasgow                     | Тар 3      | Scotland                               |
| Salisbury                           | 3rd Tap | South Coast            | Glasgow                     | Tap 4      | Another beer from another draft region |
| Bromley                             | 3rd Tap |                        | Glasgow                     | Tap 5      | Another beer from another draft region |
| The O2                              | 3rd Tap | South East London      |                             |            |  |
| Greenwich                           | 3rd Tap | South East London      | These locations will not ha | ve Draft a | as they do not sell enough tap beer:   |
| Waterloo                            | 3rd Tap |                        | Harrogate                   | 3rd Tap    | Yorkshire                              |
| Windsor                             | 3rd Tap |                        | Kingston                    | 3rd Tap    | South West London                      |
| Richmond                            | 3rd Tap | South West London      | Metrocentre                 | 3rd Tap    | Teeside                                |
| Clapham Common                      | 3rd Tap |                        | Bluewater                   | 3rd Tap    | South East London                      |
| Bristol (cider only - not 3rd beer) | 3rd Tap | West Country           | Leicester                   | 3rd Tap    | Midlands                               |
| Exeter                              | 3rd Tap | west coullity          | Spitalfields                | 3rd Tap    | Central & North London                 |
| Leeds                               | 3rd Tap | Yorkshire              | Southside, Wandsworth       | 3rd Tap    | South West London                      |
| York                                | 3rd Tap | 101 K51111 C           | Islington                   | 2nd Tap    | TBC - only 2 taps                      |

BOH





#### 1. NEW FOOD ITEMS ON MENU:

- The Kimcheese Burger
- Gangnam Fries
- Seoul Street Wings
- Ranch, Avocado & Beetroot Salad
- Kale Caesar
- Oreo® Cheesecake

#### 2. NEW DRINKS ITEMS ON MENU

#### Shakes & Soft drinks:

- Espresso and Brownie Milkshake / with: Sipsmith Vodka (Hardshake)
- Karma Cola Gingerella £3.25 (330ml)

#### Mini Byron:

- Pip Organic Kids Pineapple & Mango Smoothie (180ml)
- Pip Organic Kids Blackcurrant, Raspberry & Apple Juicy Water (180ml)

#### **Packaged Beers:**

- Fourpure Pils (330ml can)
- Moor Revival (330ml can)
- Vocation Pride and Joy (330ml can)
- BrewDog Punk IPA (330ml can)
- Beavertown Neck Oil (330ml can)
- Beavertown Rye 8 Ball IPA (330ml can)
- BrewDog Elvis Juice (330ml can)

#### **3. DELISTS**

The following menu items will be delisted for this campaign:

- Cluckosaurus (Double, Single & Skinny)
- Avocado, Quinoa & Kale Salad
- White Chocolate Cheesecake with honey-poached blueberries
- Fentiman's Ginger Beer
- BrewDog Dead Pony Club
- Beavertown Gamma Ray
- Vocation Heart & Soul
- Thornbridge Jaipur
- Partizan IPA
- BrewDog 5am Saint
- Howling Hops Ruby Red

#### Note:

Delisted beers will be moved to the staff drinks page and will be available for you to sell to staff for £1 each.

This is for a limited time only so sell them all!

- 24<sup>th</sup> April will be the last day you can count these on your stock.
- 1<sup>st</sup> May will be you take the hit for any stock that is left over.



We will have newlook food and drink menus as part of the Spring campaign.

This includes 'curated' Hardshakes to help customers choose their favourite.

We've also changed the customisation section to make it easier for customers to add toppings.

The new 'special' items are featured top right of the menu along with a 'Korean Feast':

A Kimcheese Burger

+

Gangnam Fries

+

330ml Byron Pale Ale/Lager or soft drink.

| <ul> <li>Saisa &amp; guacamolo</li> <li>REESE 3*</li> <li>REAL 3*</li></ul>   | th Knob Creek 9 Year Old Bourbon<br>with Kaakem Spiced Kum<br>RAMEL /with Woodrong Keereve Bourbon<br>with Wakem's Mark Bourbon<br>/with Baileys<br>if with Spenich Kum<br>RY /with Sipesith Volks<br>S<br>BROWNE<br>bocolate brownie<br>RECEPC: PROPERLY SOURCED BRITISH<br>OKCO BRITISH<br>Source Verlow, Soirt's Pink & JUCY.   | feeds A SCHOOL MEAL  | ley including<br>(a)<br>catalogical<br>g satisfies<br>as drose<br>RYRON XORE  |
|--|--|--|---|
| shredded iceberg, tomato, red onion,<br>Ryron sauce<br>CHESE 45<br>Mature Chediar (or choose your cheese),<br>Lettuce, tomato, red onion, mayonnaise<br>CHASSIC 75<br>Lettuce, tomato, red onion, mayonnaise<br>CHILI 8.<br>Oreen chilli, American cheese,<br>shredded iceberg, chipotle mayonnaise<br>CHILI 8.<br>Oreen chill, American cheese,<br>shredded iceberg, chipotle mayonnaise<br>CHILI 8.<br>Dreated chicken breast, guacanole,<br>spiracha squanaise, shredded iceberg<br>CLASSIC CHICEN 9.<br>Orilled chicken breast, shordded<br>iceberg, tomato, red onion, payonnaise<br>CHILI 8.<br>Difference 1.<br>Difference 1 | glaze, streaky bacon, yewddar<br>sauce & Sasaglang agyonalse<br>ddar, streaky bacon, crispy<br>redda terberg, pickles,<br>lli zmo sauce<br>, streaky bacon, american<br>mayonnaise<br>CON CHESS 13.<br>CINESS 14<br>END TOPPINGS 18<br>- Streaky or dry<br>- Avecado<br>CON CHESS 13.<br>CINESS 14<br>- Streaky or dry<br>- Avecado<br>CON CHESS 13.<br>CINESS 14<br>- Streaky or dry<br>- Avecado<br>DUBLE UP 15<br>- Streaky or dry<br>- Northollo must<br>- Avecado<br>DUBLE UP 15<br>- Streaky or dry<br>- Northollo must<br>- Avecado<br>- Dor sauce<br>- Avecado<br>- Dor sauce<br>- Avecado<br>- Streaky or dry<br>- Avecado<br>- Dor sauce<br>- Avecado<br>- Streaky or dry<br>- Avecado<br>- Dor sauce<br>- Dor sauce<br>- Dor sauce<br>- Dor sauce<br>- Dor sauce<br>- Dor sauce<br>- Dor sauc | TOU SEC DO DUR MENU.<br>FAYOUATTES:<br>CHEESE<br>CARGMA<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Preddam<br>Predda | FRIES 4.<br>M FRIES 45<br>observe saude, jalapeños,<br>ang sauce<br>CHEESE FRIES 4.<br>POTATO FRIES 4.<br>ITTE FRIES 4.<br>INI GLEESE 4.<br>AW 2. |

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AFTER JUST OVER ER 500,000 MEALS / SIDES 3.

front page

NEW MENU DESIGN

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For Spring, we will have new food and drink pricing.

As any business does, we regularly review our menu pricing. With increases to business rates and inflation, we have identified some areas where will make some adjustments to our menu prices from 28<sup>th</sup> March onwards.

We will also take this opportunity to have different pricing in and out of London for the first time. This is in order to give our customers out of London a lower price point where we know they are more price-sensitive.

There are a handful of 'out of London' restaurants that will keep London pricing. The restaurants that will have lower pricing are:

| Deansgate             | North Bridge, Edinburgh   |
|-----------------------|---------------------------|
| Liverpool one         | Glasgow                   |
| Bristol               | Corn Exchange, Manchester |
| Salisbury             | Harrogate                 |
| Leeds                 | Newcastle                 |
| York                  | Windsor                   |
| Leicester             | Southampton               |
| Exeter                | Aberdeen                  |
| Manchester Piccadilly | Metrocentre               |
| Canterbury            | Lothian Road              |
| Bury St Edmunds       | New Street                |
| Derby                 | Ipswich                   |
| Camberley             | Milton Keynes             |

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#### **Burger Club Preview day:**

We're bringing back Burger Club preview day to launch our new special! We will be offering Burger Club members the chance to Treat A Friend to our new special – the Kimcheese – a day before anyone else can try it.

#### Why

- Treating our loyal fans to a sneak preview of new special before anyone else
- Drive covers into restaurant on a normally quiet day
- Driving buzz of new menu items before national launch

#### How

- We'll email Burger Club members with a QR code to Treat A Friend to a Kimcheese Burger (or any other burger!) a week before the preview
- The codes will only be available to existing Burger Club members!
- This is available all day

#### What you need to do

- Don't forget EVERY CODE MUST BE SCANNED and please use BBC Treat A Friend till button for this code.
- Please use the code below to test your scanners by Monday 20<sup>th</sup> March and call Coniq at 020 7078 8333 if you're having any trouble with your scanners.
- Be aware of any bookings you have in your systems.



#### Bookatable Spring Deal – 11<sup>th</sup> March – 8<sup>th</sup> April

Don't forget, the Bookatable Spring Deal for £12.50 runs until  $8^{th}$  April in all restaurants. This is in all restaurants and only available through Bookatable.

Check Pickle for full information.

#### Bookatable Feast on London – 1<sup>st</sup> – 31<sup>st</sup> April.

All London restaurants will take part in another Bookatable offer to celebrate "Feast on London". This is a £17.50 menu of The Kimcheese + Gangnam Fries & a 330ml Byron Lager or Pale Ale. This is only available for customers who book through Bookatable.

#### **Korean Feast**

There is a 'set menu' printed on the front of our Main Menu for Spring. This is a £17.50 menu of The Kimcheese + Gangnam Fries & a 330ml Byron Lager or Pale Ale (or any soft drink).

Any customer who orders in the restaurant is eligible to order this.

<u>Please ensure you use the correct till buttons to ring all of these</u> menus through in order for us to track how successful they are.



#### HOW TO SET UP A CONDIMENT TRAY

Ensure that only the following is in your condiment tray:

- Condiments
- New Drinks menu with insert (where applicable)
- Korean Burger Flyer
- Medium Rare postcard (where applicable)

**No other collateral** – including Burger Club Postcards and Takeaway postcards – should be in the tray!

See photo on right for the correct condiment tray collateral.

#### A-BOARD 1 & 2- THE KIMCHEESE & BEER

#### Alternatives to A-board 2:

#### Mini Byron:

For restaurants that see a significant amount of Mini Byron sales and already have Mini Byron A-boards, it's advised that you display these in place of A-board 2:

- Every Saturday & Sunday
- Any other time you feel is appropriate for your restaurant

#### **BILL HOLDERS:**

You should discard your delivery bill holders. We will be sending out new bill holders to coincide with the launch of the new beer menu at the beginning of April.

Any questions please email enya@byronhamburgers.com







front page



#### MAIN MENU

There are 3 versions of the Main Menu available: London menu, Out of London menu 'and Scotland menu

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#### KIDS MENU AND DISPLAY

There will be an updated kids menu and A3 kids display menu:

| FOR KIDS<br>DECEST & MARK                            | CHOOSE<br>1900 MAIN<br>MISE CLASSIC<br>In the CLASSIC<br>In the CLASSIC Market<br>works a signality bio<br>CHOOSE MISSION STREET<br>Suprement of Market and House,   | CHOOSE<br>YOUR SIDE<br>• FRENCH FRIES<br>• COURCETTE FRIES<br>• COURSLAW   | CHORSE<br>VEOR DEINK<br>BRANCENPPLE JUNCE<br>MILK<br>SHRILEY TEMPLE<br>Generati ufficielati<br>di generati | ADD & DESSERT<br>THE LAW<br>CHOCOLULTE DEDWINE<br>ICE CREAM | ADD A MILKSHARD<br>199 AM<br>MIRE MILKSHARD<br>MIRE MILKSHARD<br>MILKSHARD<br>MILKSHARD<br>MILKSHARD<br>MILKSHARD<br>MILKSHARD |  |  |  |
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#### DISPLAY MENU

The following versions of the display menu are available for the Spring campaign: 'A3 Standard', 'A3 Scottish' and 'A4 Standard':

#### DRINKS MENU

The following versions of the drinks menu are available for this campaign:

- Scotland
- London
- Out of London



For restaurants with draft beer you will also receive a menu insert that should be attached like the above.

All printed items will arrive from Printstore by noon on Monday 27<sup>th</sup> March. Please keep an eye out of these and ensure you contact <u>enya@byronhamburgers.com</u> ASAP if you don't receive these.



| WEEK COMMENCING        | DAY                 | ACTIVITY                 | ACTION  | TICK WHEN<br>Complete |
|------------------------|---------------------|--------------------------|---|-----------------------|
| 13 <sup>TH</sup> MARCH |                     | BIG PACK                 | READ THE SPRING BIG PACK  |                       |
|                        |                     | VIDEO                    | Check that you are able to play the video in restaurant, if<br>you have any problems please contact Berners St IT |                       |
| 20 <sup>TH</sup> MARCH | MON                 | PRODUCTS ON<br>COMTREX   | Check all new items available to order on Comtrex   |                       |
|                        | FRI,<br>SAT,<br>SUN | COLLATERAL<br>FORCE DROP |   |                       |
| 27 <sup>TH</sup> MARCH | MON                 | PREVIEW DAY              |   |                       |
|                        | MON                 | COLLATERAL<br>CHECK      | Check you have menus, display menus, kids menus, drinks<br>menus, A Boards ready for Go Live                      |                       |
|                        | TUES                | GO LIVE!                 | Ensure all C-Rex collateral is destroyed and new menus, flyers, A-boards are in place                             |                       |
|                        | TUES                | TILL UPDATE              | Update your till- check you have the Korean products alongside price changes                                      |                       |

front page

CHECKLIST

YOUR CONTACTS from page

page

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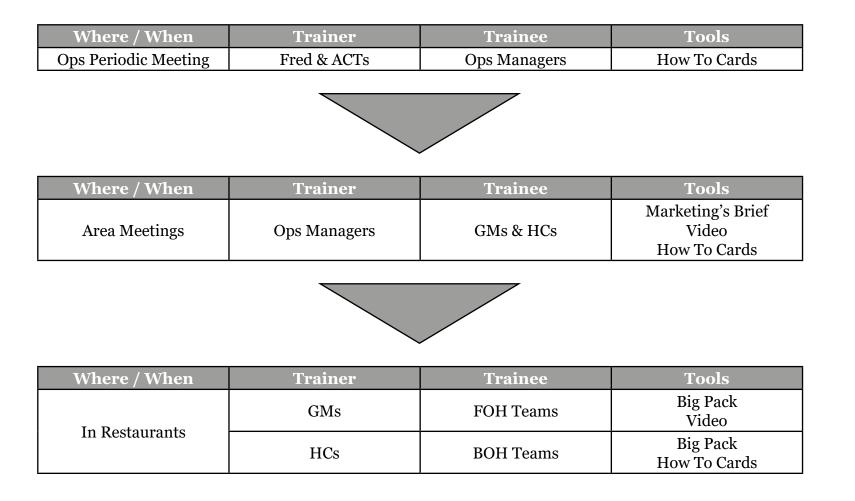
FOH

Should you have any questions about anything to do with this campaign, please get in touch with:

| Who                          | Contact  | Subject   | Examples  |
|------------------------------|--|---|---|
| Enya Gill                    | enya@byronhamburgers.com   | Collateral  | Your force drop of menus, A-boards, or flyers haven't arrived |
| Lexie Brown<br>Laura Smith   | lexie@byronhamburgers.com<br>laura@byronhamburgers.com             | Local<br>Marketing  | Any questions about local marketing                           |
| Scott Tompkins               | <u>scott@byronhamburgers.com</u>                                   | Comms   | Something is wrong with the allergen sheet                    |
| Michal Bielecki              | michal@byronhamburgers.com   | How To<br>Cards, Card<br>Recipes and<br>Shelf Life<br>Posters | I can't find the shelf life poster                            |
| Kev Wilsher                  | <u>kevin@byronhamburgers.com</u>                                   | Tills &<br>Recipes  | Something is missing/wrong on the till since it updated       |
| Carla Lumley<br>Ana Martinez | <u>carla@byronhamburgers.com</u><br><u>ana@byronhamburgers.com</u> | Supply Chain  | I haven't received my force drop                              |



Below is the clear process to show how new menu items get trained from the Ops manager down to the restaurant teams. You can see who is the trainer and the trainee at every level.



front page

THE TRAINING CASCADE



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Now you know everything you need to know about this campaign and hopefully have had a good laugh at Ricky and Fred's valiant acting endeavours. Here are the 3 things every team member needs to remember during the campaign:

## **1. KOREAN IS HERE!**

- Make sure every team member knows the story and is able to sell this confidently.
- It's an awesome range including burger, wings and fries and it should absolutely fly.

## 2. NEW DESIGN MENUS ARE HERE

- Customisation- it is more prominent on the menu than ever before so be ready to answer questions about this.
- You can still customise your burger with anything.

## **3. NEW DRINKS**

- New beers from some of the best craft brewers in the UK. Use the new training tool to be able to recommend beers that go well with our burgers as well as choosing your favourite!
- 3<sup>rd</sup> Tap- for those restaurants, be knowledgeable about the beer and the brewer that is on the 3<sup>rd</sup> tap as it will not directly be listed on the menu.



ALL PROMOTIONS front page

Print this page out and keep on the FOH clipboard to keep track of all promotions happening.

|  |  |                   |                           |   |        |        |           |                         |        |            | Avai      | lable    |           |            |        |        |        |        |
|--|--|-------------------|---------------------------|---|--------|--------|-----------|-------------------------|--------|------------|-----------|----------|-----------|------------|--------|--------|--------|--------|
| Promotion<br>Name                                      | Offer  | In<br>Restaurants | Till Button               | Channel   | 06-Mar | 13-Mar | 20-Mar    | 27-Mar                  | 03-Apr | 10-Apr     | 17-Apr    | 24-Apr   | 01-May    | 08-May     | 15-May | 22-May | 29-May | 05-Jun |
| Spring<br>Bookatable<br>Star Deal                      | £12.50 menu – core<br>burger + French fries +<br>any OL 330ml beer / any<br>soft drink   | All               | Bookatable<br>Spring Deal | Through<br>bookatable<br>channels only<br>(database and<br>social)                      |        | March  | 11th – Ap | oril 8th                |        |            |           |          |           |            |        |        |        |        |
| Spring<br>preview night                                | Treat a Friend   | All               | Preview Day               | Existing BBC<br>audience only –<br>300k   |        |        |           | Monday<br>March<br>27th |        |            |           |          |           |            |        |        |        |        |
| Korean Set<br>Menu                                     | £17.50 London (£16.95<br>Out of London menu):<br>Kimcheese Burger +<br>Gangnam Fries + any OL<br>330ml beer                                |                   |                           | Messaged only in-<br>restaurant on the<br>main menu                                     |        |        |           |                         |        | Durin      | ng Spring | campaign | : March 2 | 28th – 5th | June   |        |        |        |
| Bookatable<br>Feast on<br>London<br>Korean Set<br>Menu | £17.50 menu: Kimcheese<br>Burger + Gangnam Fries<br>+ any OL 330ml beer<br>(with message that this is<br>brewed by Camden<br>Town Brewery) | London Only       | Feast on<br>London        | Messaged only in<br>bookatable<br>channels,<br>including ATL,<br>database and<br>social |        |        |           |                         | April  | ıst – Apri | l 30th    |          |           |            |        |        |        |        |





**FOURPURE - PILS** 

STYLE: Munich-inspired pilsner (Lager) ABV: 4.7% FORMAT: 330ml Can DESCRIPTION: Dry, crisp, refreshing. BREWERY LOCATION: Bermondsey, London PRICE: £4.50

#### **1. WHO ARE FOURPURE?**

The largest of all the brewers on the Bermondsey beer mile, these guys focus on the 4 ingredients of beer: grain, hops, yeast and water. Hence where they got their name! There are two types of Pilsner – Czech-inspired and German-inspired. This is the latter.

#### 2. WHAT'S IT REPLACING?

Nothing! This is a new, additional pilsner to our already-awesome lager line up.



**MOOR - REVIVAL** 

STYLE: Highly sessionable Pale Ale ABV: 3.8% FORMAT: 330ml Can DESCRIPTION: Unfiltered, bright, citrusy. BREWERY LOCATION: Bristol, West Country PRICE: £4.50

#### 1. WHO ARE MOOR?

Moor were founded in 1996 on a former dairy farm in Somerset, brewing real ales. By 2007, their reputation had waned and the brewery was relaunched by Justin Hawke with a new look and awesome new beers to match. The small team today work tirelessly to create award-winning beers, recognised as some of the highest-rated beers in the world.

#### 2. WHAT'S IT REPLACING?

The also-sessionable and much-loved BrewDog Dead Pony Club. But we think this will sell just as well and we have some other awesome BrewDog beers joining our menu...



**VOCATON – PRIDE & JOY** 

STYLE: American Pale Ale (APA) ABV: 5.3% FORMAT: 330ml Can DESCRIPTION: Goes with everything. Hops, mango, citrus. BREWERY LOCATION: Hedben Bridge, Yorkshire PRICE: £4.75

#### **1. WHO ARE VOCATION?**

John Hickling, the founder of Vocation Brewery, previously founded Blue Monkey Brewery In Nottingham. He has moved north, up to Hebden Bridge, to bring his expertise to Yorkshire. Despite only being 1 year old (Vocation first started out in May 2015), they are rated by beer-lovers as one of the top 10 breweries in the UK.

#### 2. WHAT'S IT REPLACING?

Beavertown Gamma Ray – but don't fear! More to follow on Beavertown....







**BREWDOG – PUNK IPA** 

STYLE: IPA ABV: 5.6% FORMAT: 330ml Can DESCRIPTION: A craft classic. Pale, tropical, hoppy. BREWERY LOCATION: Ellon, Aberdeenshire PRICE: £4.50

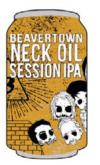
#### 1. WHO ARE BREWDOG?

Founded in 2007 by Martin & James. Tired of industrially brewed lagers and stuffy ales dominating the UK beer scene they originally brewed small batches, filling bottles by hand. Over the last 10 yrs, the company has grown from just 2 employees and a dog to 540 employees...and a dog.

In 2015 they launched the largest equity crowdfunding scheme ever which has brought their shareholder population to 32,000 whilst still remaining true to their craft brewing ethos.

#### 2. WHAT'S IT REPLACING?

Vocation Heart & Soul.



**BEAVERTOWN – NECK OIL** 

STYLE: IPA ABV: 4.3% FORMAT: 330ml Can DESCRIPTION: The session IPA. Juicy, fresh, light. BREWERY LOCATION: Tottenham, London PRICE: £4.75

#### **1. WHO ARE BEAVERTOWN?**

Despite being just 5 years old, Beavertown are highly respected in the UK craft scene and are staples on any decent craft menu. Originally setting up shop in the basement of Duke's Brew & Que in Dalston, Beavertown moved to Tottenham to expand their brewing capacity.

Beavertown were named after the old Cockney nickname for De Beauvoir Town in east London, home of their first brewing premises.

#### 2. WHAT'S IT REPLACING?

In London: Partizan IPA Out of London: Thornbridge Jaipur.



#### **BREWDOG – ELVIS JUICE**

STYLE: Grapefruit IPA ABV: 6.5% FORMAT: 330ml Can DESCRIPTION: A modern legend. Grapefruit-infused IPA. BREWERY LOCATION: Ellon, Aberdeenshire PRICE: £4.95 (in London) / £4.75 (out of London)

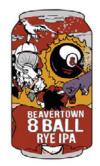
#### **1. WHAT'S THE STORY?**

To launch Elvis juice last year, customers could exchange a grapefruit in any BrewDog bar for a half pint, with the grapefruits then being sent off to be turned into Elvis Juice. Screw you, Apple Pay – Grapefruit pay's here!

#### 2. WHAT'S IT REPLACING?

In London: Howling Hops Ruby Red Out of London: BrewDog 5am Saint





**BEAVERTOWN - 8 BALL** 

#### **STYLE: RYE IPA**

ABV: 6.2% FORMAT: 330ml Can DESCRIPTION: Made for meat. Full, malty, rye. BREWERY LOCATION: Tottenham, London PRICE: £4.95 (in London) / £4.75 (out of London)

#### 1. WHAT'S THE STORY?

Despite being just 5 years old, Beavertown are highly respected in the UK craft scene and are staples on any decent craft menu. Originally setting up shop in the basement of Duke's Brew & Que in Dalston, Beavertown moved to Tottenham to expand their brewing capacity.

Beavertown were named after the old Cockney nickname for De Beauvoir Town in east London, home of their first brewing premises.

#### 2. WHAT'S IT REPLACING?

Nothing! All new!

#### DRAFT 3rd TAP

#### 1. WHAT IS THE 3rd TAP?

We now have draft in 37 of our 70 restaurants and 36 of these have a 3<sup>rd</sup> tap which has been there looking a bit sad for over a year. We're finally doing something with it!

#### 2. WHAT ARE WE DOING?

We will continue to sell Byron Pale Ale and Camden Hells Lager on taps 1 and 2. However, on the 3<sup>rd</sup> tap, we are working with a company called The BottleShop to bring seasonal brews from some of the best UK small craft breweries.

Where possible, we will use the 3<sup>rd</sup> tap to bring locally-relevant breweries to your restaurant. This is a great talking point against for FOH teams with customers.

By only selling these in brews in a handful of restaurants, we are able to work with some tiny breweries that we otherwise couldn't stock as we are too big for their volumes. We are looking at the absolute cream of UK brewing right now: Magic Rock, Marble, Five Points and Redchurch, to name a few.

#### 3. SO, HOW WILL IT WORK

We'll be sending all draft restaurants an email which includes all you'll need to know about how to order stock, how to ring through the tills and the beers your restaurant will be selling to begin with.

#### 4. HOW DO I KNOW WHICH 'AREA' MY RESTAURANT IS?

We have worked with your Ops Managers to identify the existing draft restaurants that sell enough draft product to warrant us listing a 3<sup>rd</sup> line. This does mean that 7 tap restaurants will not be getting the 3<sup>rd</sup> tap as they don't sell enough draft beer.

On the following page you will see the draft regions.

#### 5. WHAT IF I HAVE MORE THAN 3 TAPS?

Yep, we hear ya Hoxton, Beak, Glasgow, Birmingham and Newcastle! Katie from Marketing will be in touch with you directly to let you know about some exciting changes coming up for all of your taps.

# DESSERTS / MILKSHAKES/FRUITS

| Brownie              | 4 |
|----------------------|---|
| Chocolate Sauce      | 6 |
| Oreo Cheesecake      | 4 |
| Salted Caramel Sauce | 7 |
| Sliced Fruits        | 2 |
|                      |   |

| ONCE OPEN         |    |
|-------------------|----|
| Apple Juice       | 3  |
| Cranberry Juice   | 4  |
| Cocktail Cherries | 14 |
| Orange Juice      | 3  |
| Fresh Lemonade    | 2  |
| Pickle Juice      | 28 |
| Lime Cordial      | 28 |

## **DESSERTS / MILKSHAKES/FRUITS**

| Brownie              | 4 |
|----------------------|---|
| Chocolate Sauce      | 6 |
| Oreo Cheesecake      | 4 |
| Salted Caramel Sauce | 7 |
| Sliced Fruits        | 2 |
|                      | : |

# ONCE OPENApple Juice3Cranberry Juice4Cocktail Cherries14Orange Juice3Fresh Lemonade2Pickle Juice28Lime Cordial28



### **COMPETITION!**

We'll be having two competitions running over the Korean Campaign and doing away with the usual two groups.

The competitions will be the same, but one for the first five weeks and one for the last five weeks.

The competition will be a scorecard of the best performing overall, of the following:

- Korean Feast -
  - **Highest Possible Participation** Best % Growth Beer -

The competiton prizes will be:

- First Five Weeks -
- Last Five Weeks -
- Team Tour of Beavertown Brewery Team Tour of Camden Town Brewery
- Overall -
- Team Tour of BrewDog Brewery







INTERNAL INCENTIVES



|   | Are these items suitable for? |        |      |      |             | Does it contain? |   |     |       |              |      |        |         |        |                 |                    |       |
|---|-------------------------------|--------|------|------|-------------|------------------|---|-----|-------|--------------|------|--------|---------|--------|-----------------|--------------------|-------|
|   | Vegetarians                   | Vegans | Milk | Fish | Crustaceans | Molluscs         | Gluten containing Cereals                         | Egg | Nuts  | Peanuts So   | ya C | Celery | Mustard | Garlic | Sesame<br>Seeds | Sulphur<br>Dioxide | Lupin |
| Drinks                                      |                               |        |      |      |             |                  |   |     |       |              |      |        |         |        |                 |                    |       |
| Virgin mary                                 | -                             | -      | No   | Yes  | No          | No               | No  | No  | No    | No N         | 0    | Yes    | No      | No     | No              | Yes                | No    |
| Bloody mary                                 | -                             | -      | No   | Yes  | No          | No               | No  | No  | No    | No N         | o `  | Yes    | No      | No     | No              | Yes                | No    |
| Kernel Table Beer                           | Vegetarian                    | Vegan  | No   | No   | No          | No               | Yes, Oats and Barley                              | No  | Ν     | No N         | 0    | No     | No      | No     | No              | No                 | No    |
| Camden Hells                                | Vegetarian                    | Vegan  | No   | No   | No          | No               | Yes, Cereal and Barley                            | No  | No    | No N         | 0    | No     | No      | No     | No              | No                 | No    |
| Byron Pale ale                              | Vegetarian                    | Vegan  | No   | No   | No          | No               | Yes, Cereal, Wheat and Barley                     | No  | No    | No N         | 0    | No     | No      | No     | No              | No                 | No    |
| Camden Pils                                 | Vegetarian                    | Vegan  | No   | No   | No          | No               | Yes, Cereal and Barley                            | No  | No    | No N         | 0    | No     | No      | No     | No              | No                 | No    |
| While You Wait                              |                               |        |      |      |             |                  |   |     |       |              |      |        |         |        |                 |                    |       |
| Proper Olives                               | Vegetarian                    | Vegan  | No   | No   | No          | No               | No  | No  | No    | No N         | 0    | No     | No      | No     | No              | No                 | No    |
| fortillas                                   | Vegetarian                    | Vegan  | No   | No   | No          | No               | Yes, from fryer oil                               | No  | No    | No N         | 0    | No     | No      | No     | No              | Yes                | No    |
| Vachos                                      | Vegetarian                    | -      | Yes  | No   | No          | No               | Yes, from fryer oil                               | No  | No    | No N         | 0    | No     | No      | No     | No              | Yes                | No    |
| Sweet Potato Fries                          | Vegetarian                    | Vegan  | No   | No   | No          | No               | Yes, Wheat & Barley, &from fryer oil              | No  | No    | No N         | 0    | No     | No      | No     | No              | No                 | No    |
| Seoul Wings                                 | -                             | -      | Yes  | No   | No          | No               | Yes, Wheat & from fryer oil                       | No  | No    | No Ye        | es   | No     | No      | Yes    | Yes             | Yes                | No    |
| Chicken Wings                               | -                             | -      | Yes  | No   | No          | No               | Yes, from fryer oil                               | No  | No    | No N         | 0    | No     | No      | Yes    | No              | Yes                | No    |
| Proper Hamburgers                           |                               |        | •    |      |             |                  |   |     |       | •            |      |        |         | •      | •               |                    |       |
| Byron                                       |                               | -      | Yes  | No   | No          | No               | Yes, Wheat  | Yes | No    | No N         | 0    | Yes    | Yes     | No     | No              | No                 | No    |
| Classic                                     |                               | -      | No   | No   | No          | No               | Yes, Wheat  | Yes | No    | No N         | 0    | No     | Yes     | No     | No              | No                 | No    |
| Cheese (with American Cheese)               | -                             | -      | Yes  | No   | No          | No               | Yes, Wheat  | Yes | No    | No N         |      | No     | Yes     | No     | No              | No                 | No    |
| Cheese (with Blue Cheese)                   | -                             | -      | Yes  | No   | No          | No               | Yes, Wheat  | Yes | No    | No N         | 0    | No     | Yes     | No     | No              | No                 | No    |
| Cheese (with Cheddar)                       | -                             | -      | Yes  | No   | No          | No               | Yes, Wheat  | Yes | No    | No N         | 0    | No     | Yes     | No     | No              | No                 | No    |
| Cheese (with Emmenthal)                     | -                             | -      | Yes  | No   | No          | No               | Yes, Wheat  | Yes | No    | No N         |      | No     | Yes     | No     | No              | No                 | No    |
| Cheese (with Monterey Jack)                 |                               | -      | Yes  | No   | No          | No               | Yes, Wheat  | Yes | No    | No N         | 0    | No     | Yes     | No     | No              | No                 | No    |
| Cheese (with Freddar Cheese)                | -                             | -      | Yes  | No   | No          | No               | Yes, Wheat  | Yes | No    | No N         | 0    | No     | Yes     | No     | No              | No                 | No    |
| Chilli                                      | -                             | -      | Yes  | No   | No          | No               | Yes, Wheat  |     | No    | No N         |      | Yes    | Yes     | No     | No              | No                 | No    |
| Chicken                                     | -                             | -      | Yes  | No   | No          | No               | Yes, Wheat  |     | No    | No N         |      | Yes    | Yes     | No     | No              | No                 | No    |
| Double bacon cheese                         |                               |        | Yes  | No   | No          | No               | Yes, Wheat  |     | No    | No N         |      | No     | Yes     | Yes    | No              | Yes                | No    |
| Veggie                                      | Vegetarian                    | -      | Yes  | No   | No          | No               | Yes, Wheat & from fryer oil                       |     | No    | No N         |      | No     | Yes     | Yes    | No              | Yes                | No    |
| Veggie Bean Patty                           | Vegetarian                    | -      | No   | No   | No          | No               | Yes, Wheat  | Yes | No    | No N         | 0    | Yes    | Yes     | Yes    | Yes             | Yes                | No    |
| Smokey                                      | -                             | -      | Yes  | Yes  | Yes         | No               | Yes, Wheat & Barley                               |     | No    | No Ye        |      | Yes    | Yes     | Yes    | No              | Yes                | No    |
| B Rex                                       |                               | -      | Yes  | Yes  | Yes         | No               | Yes, Wheat & Barley                               |     | No    | No Ye        |      | Yes    | Yes     | Yes    | No              | Yes                | No    |
| Clucky Balboa                               | -                             | -      | Yes  | No   | No          | No               | Yes, Wheat & from fryer oil                       |     | No    | No N         |      | No     | Yes     | Yes    | No              | Yes                | No    |
| Kimcheese                                   | -                             | -      | Yes  | No   | No          | No               | Yes, Wheat  | Yes | No    | Yes Ye       |      | No     | Yes     | Yes    | Yes             | Yes                | No    |
| Skinny Kimcheese                            | -                             | -      | Yes  | No   | No          | No               | Yes, Wheat  | Yes | No    | Yes Ye       |      | No     | Yes     | Yes    | Yes             | Yes                | No    |
| Skinny Clucky Balboa                        |                               | -      | Yes  | No   | No          | No               | Yes, Wheat & from fryer oil                       |     | No    | No N         |      | No     | Yes     | Yes    | No              | Yes                | No    |
| Skinny B Rex                                |                               | -      | Yes  | Yes  | Yes         | No               | Yes, Wheat & Holli Hyer on<br>Yes, Wheat & Barley | Yes | No    | No Ye        |      | Yes    | Yes     | Yes    | No              | Yes                | No    |
| Skinny Classic                              |                               | -      | No   | No   | No          | No               | No  |     | No    | No N         |      | No     | Yes     | No     | No              | No                 | No    |
| Skinny Byron                                |                               | -      | Yes  | No   | No          | No               | No  |     | No    | No N         |      | Yes    | Yes     | No     | No              | No                 | No    |
| Skinny Chicken                              |                               | -      | Yes  | No   | No          | No               | No  | Yes | No    | No N         |      | Yes    | Yes     | No     | No              | No                 | No    |
| Skinny Chilli                               |                               |        | Yes  | No   | No          | No               | No  | Yes | No    | No N         |      | Yes    | Yes     | No     | No              | No                 | No    |
| Skinny Double bacon cheese                  | -                             | -      | Yes  | No   | No          | No               | No  |     | No    | No N         | -    | No     | Yes     | No     | No              | Yes                | No    |
| Skinny Double bacon cheese<br>Skinny Veggie | Vegetarian                    |        | Yes  | No   | NO          | No               | Yes, from fryer oil                               | Yes |       | NO N<br>No N |      | No     | Yes     | Yes    |                 | Yes                | No    |
|   |                               | -      | No   | No   | NO          | NO               | Yes, Wheat  |     | No    | NO N<br>No N |      | Yes    | Yes     |        | Yes             | Yes                | No    |
| Skinny Veggie Bean Patty                    | Vegetarian                    |        |      |      |             |                  |   |     |       |              |      |        |         | Yes    |                 |                    | -     |
|   | -                             | -      | Yes  | Yes  | Yes         | No               | Yes, Wheat & Barley                               | Yes | INO : | No Ye        | es i | Yes    | Yes     | Yes    | No              | Yes                | No    |
| Skinny Smokey<br>Skinny Salad               | Vegetarian                    | Vegan  | No   | No   | No          | No               | No  | No  | No    | No N         |      | No     | Yes     | No     | No              | No                 | No    |

If you have any specific dietary requirements or allergies, please let your server know. While we'll do our very best to accommodate you, unfortunately we cannot guarantee that our kitchens or our suppliers are 100% allergen-free.

|                                  | Are these iter | ms suitable for? |      |      |             |          |                                       | Does it con | tain? |         |      |        |         |        |                 |                    |       |
|----------------------------------|----------------|------------------|------|------|-------------|----------|---------------------------------------|-------------|-------|---------|------|--------|---------|--------|-----------------|--------------------|-------|
|                                  | Vegetarians    | Vegans           | Milk | Fish | Crustaceans | Molluscs | Gluten containing Cereals             | Egg         | Nuts  | Peanuts | Soya | Celery | Mustard | Garlic | Sesame<br>Seeds | Sulphur<br>Dioxide | Lupin |
| Main Salads                      |                |                  |      |      |             |          |                                       |             |       |         |      |        |         |        |                 |                    |       |
| Chicken Caesar Salad             | -              | -                | Yes  | Yes  | No          | No       | Yes, Wheat                            | Yes         | No    | No      | No   | No     | No      | Yes    | No              | Yes                | No    |
| Kale, Caesar!                    | -              | -                | Yes  | Yes  | No          | No       | Yes, Wheat                            | Yes         | No    | No      | No   | No     | No      | Yes    | No              | Yes                | No    |
| Ranch avocado and beetroot salad | Vegetarian     | -                | Yes  | No   | No          | No       | No                                    | Yes         | No    | No      | Yes  | No     | No      | No     | No              | Yes                | No    |
| Cobb Salad                       | -              | -                | Yes  | No   | No          | No       | No                                    | Yes         | No    | No      | No   | No     | Yes     | No     | No              | No                 | No    |
| Sides                            |                |                  |      |      |             |          |                                       |             |       |         |      |        |         |        |                 |                    |       |
| House Salad                      | Vegetarian     | Vegan            | No   | No   | No          | No       | No                                    | No          | No    | No      | No   | No     | Yes     | No     | No              | No                 | No    |
| ceberg Wedge                     | -              | -                | Yes  | No   | No          | No       | Yes, Wheat                            | Yes         | No    | No      | Yes  | No     | No      | No     | No              | Yes                | No    |
| Classic Caesar                   | -              | -                | Yes  | Yes  | No          | No       | Yes, Wheat                            | Yes         | No    | No      | Yes  | No     | No      | Yes    | No              | Yes                | No    |
| Gherkins                         | Vegetarian     | Vegan            | No   | No   | No          | No       | No                                    | No          | No    | No      | No   | No     | Yes     | No     | No              | No                 | No    |
| Fries & Sides                    |                |                  |      |      |             |          |                                       |             |       |         |      |        |         |        |                 |                    |       |
| French Fries                     | Vegetarian     | Vegan            | No   | No   | No          | No       | Yes, from fryer oil                   | No          | No    | No      | No   | No     | No      | No     | No              | No                 | No    |
| Bacon Cheese Fries               | -              | -                | Yes  | No   | No          | No       | Yes, from fryer oil                   | Yes         | No    | No      | No   | No     | No      | No     | No              | No                 | No    |
| Gangnam Fries                    | -              | -                | Yes  | No   | No          | No       | Yes, from fryer oil                   | Yes         | No    | No      | Yes  | No     | No      | No     | No              | Yes                | No    |
| Home Made Skin-On Chips          | Vegetarian     | Vegan            | No   | No   | No          | No       | Yes, from fryer oil                   | No          | No    | No      | No   | No     | No      | No     | No              | No                 | No    |
| Onion Rings                      | Vegetarian     | Vegan            | No   | No   | No          | No       | Yes, Wheat & Barley, & from fryer oil | No          | No    | No      | No   | No     | No      | Yes    | No              | No                 | No    |
| Courgette Fries                  | Vegetarian     | -                | Yes  | No   | No          | No       | Yes, Wheat                            | No          | No    | No      | No   | No     | No      | Yes    | No              | Yes                | No    |
| Coleslaw                         | Vegetarian     | -                | No   | No   | No          | No       | No                                    | Yes         | No    | No      | No   | No     | No      | No     | No              | Yes                | No    |
| Macaroni Cheese                  | Vegetarian     | -                | Yes  | No   | No          | No       | Yes, Wheat                            | Yes         | No    | No      | No   | No     | No      | No     | No              | No                 | No    |

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BOH





|                                 | Are these iter | ms suitable for? |      |      |             |          | D                         | oes it con | tain? |         |      |        |         |        |                 |                    |      |  |
|---------------------------------|----------------|------------------|------|------|-------------|----------|---------------------------|------------|-------|---------|------|--------|---------|--------|-----------------|--------------------|------|--|
|                                 | Vegetarians    | Vegans           | Milk | Fish | Crustaceans | Molluscs | Gluten containing Cereals | Egg        | Nuts  | Peanuts | Soya | Celery | Mustard | Garlic | Sesame<br>Seeds | Sulphur<br>Dioxide | Lupi |  |
| Горрings, Sauces & Dips         |                |                  |      |      |             |          |                           |            |       |         |      |        |         |        |                 |                    |      |  |
| Dry Cured Bacon                 | -              | -                | No   | No   | No          | No       | No                        | No         | No    | No      | No   | No     | No      | No     | No              | No                 | No   |  |
| Smoked Pancetta                 | -              | -                | No   | No   | No          | No       | No                        | No         | No    | No      | No   | No     | No      | Yes    | No              | No                 | No   |  |
| Sliced Avocado                  | Vegetarian     | Vegan            | No   | No   | No          | No       | No                        | No         | No    | No      | No   | No     | No      | No     | No              | No                 | No   |  |
| Roasted Red Peppers             | Vegetarian     | Vegan            | No   | No   | No          | No       | Yes, from fryer oil       | No         | No    | No      | No   | No     | No      | No     | No              | No                 | No   |  |
| Roasted Green Peppers           | Vegetarian     | Vegan            | No   | No   | No          | No       | Yes, from fryer oil       | No         | No    | No      | No   | No     | No      | No     | No              | No                 | No   |  |
| Portobello Mushrooms            | Vegetarian     | Vegan            | No   | No   | No          | No       | No                        | No         | No    | No      | No   | No     | No      | No     | No              | No                 | No   |  |
| Mature Cheddar                  | Vegetarian     | -                | Yes  | No   | No          | No       | No                        | No         | No    | No      | No   | No     | No      | No     | No              | No                 | No   |  |
| American                        | Vegetarian     | -                | Yes  | No   | No          | No       | No                        | No         | No    | No      | No   | No     | No      | No     | No              | No                 | No   |  |
| Monterery Jack                  | Vegetarian     | -                | Yes  | No   | No          | No       | No                        | No         | No    | No      | No   | No     | No      | No     | No              | No                 | No   |  |
| Blue Cheese                     | -              | -                | Yes  | No   | No          | No       | No                        | No         | No    | No      | No   | No     | No      | No     | No              | No                 | No   |  |
| Emmenthal                       | Vegetarian     | -                | Yes  | No   | No          | No       | No                        | No         | No    | No      | No   | No     | No      | No     | No              | No                 | No   |  |
| Goats Cheese                    | Vegetarian     | -                | Yes  | No   | No          | No       | No                        | No         | No    | No      | No   | No     | No      | No     | No              | No                 | No   |  |
| Freddar Cheese                  | -              | -                | Yes  | No   | No          | No       | No                        | Yes        | No    | No      | No   | No     | No      | No     | No              | No                 | No   |  |
| Bacon Cheese                    | -              | -                | Yes  | No   | No          | No       | No                        | Yes        | No    | No      | No   | No     | No      | No     | No              | No                 | No   |  |
| Mac it up                       | -              | -                | Yes  | No   | No          | No       | Yes, Wheat                | Yes        | No    | No      | No   | No     | No      | Yes    | No              | Yes                | No   |  |
| lalapeños                       | Vegetarian     | Vegan            | No   | No   | No          | No       | No                        | No         | No    | No      | No   | No     | No      | No     | No              | Yes                | No   |  |
| Kimchi                          | Vegetarian     | Vegan            | No   | No   | No          | No       | No                        | No         | No    | No      | No   | No     | No      | Yes    | No              | Yes                | No   |  |
| Sam Jang                        | Vegetarian     | -                | No   | No   | No          | No       | Yes, Wheat                | Yes        | No    | Yes     | Yes  | No     | No      | No     | No              | No                 | No   |  |
| Gochuchang Glaze                | Vegetarian     | Vegan            | No   | No   | No          | No       | Yes, Wheat                | No         | No    | No      | Yes  | No     | No      | Yes    | Yes             | Yes                | No   |  |
| Pickled Red Onions              | Vegetarian     | Vegan            | No   | No   | No          | No       | No                        | No         | No    | No      | No   | No     | No      | No     | No              | Yes                | No   |  |
| Spicy BBQ Sauce                 | -              | -                | No   | Yes  | Yes         | No       | Yes, Wheat & Barley       | No         | No    | No      | Yes  | Yes    | Yes     | Yes    | No              | Yes                | No   |  |
| Aioli                           | Vegetarian     | -                | No   | No   | No          | No       | No                        | Yes        | No    | No      | No   | No     | Yes     | Yes    | No              | Yes                | No   |  |
| Byron Sauce                     | Vegetarian     | -                | No   | No   | No          | No       | No                        | Yes        | No    | No      | No   | Yes    | Yes     | No     | No              | No                 | No   |  |
| Blue Cheese Sauce               | -              | -                | Yes  | No   | No          | No       | No                        | Yes        | No    | No      | No   | No     | No      | No     | No              | Yes                | No   |  |
| Chipotle Mayonnaise             | Vegetarian     | -                | No   | No   | No          | No       | No                        | Yes        | No    | No      | No   | Yes    | No      | No     | No              | No                 | No   |  |
| Chive Ranch dressing            | Vegetarian     | -                | Yes  | No   | No          | No       | No                        | Yes        | No    | No      | No   | No     | No      | No     | No              | Yes                | No   |  |
| Mayonnaise                      | Vegetarian     | -                | No   | No   | No          | No       | No                        | Yes        | No    | No      | No   | No     | No      | No     | No              | No                 | No   |  |
| Sriracha Mayonnaise             | Vegetarian     | -                | No   | No   | No          | No       | No                        | Yes        | No    | No      | No   | No     | No      | Yes    | No              | No                 | No   |  |
| Caesar Dressing                 | -              | -                | Yes  | Yes  | No          | No       | No                        | Yes        | No    | No      | No   | No     | No      | Yes    | No              | Yes                | No   |  |
| Feta Cheese                     | Vegetarian     | -                | Yes  | No   | No          | No       | No                        | No         | No    | No      | No   | No     | No      | No     | No              | No                 | No   |  |
| Veggie Bean Patty               | Vegetarian     | Vegan            | No   | No   | No          | No       | Yes, Wheat                |            | No    | No      | No   | No     | No      | No     | Yes             | No                 | No   |  |
| Dried Fried Onion               | Vegetarian     | Vegan            | No   | No   | No          | No       | Yes, Wheat                | No         |       | No      | No   | No     | No      | No     | No              | No                 | No   |  |
| House Dressing                  | Vegetarian     | Vegan            | No   | No   | No          | No       | No                        |            | No    | No      | No   | No     | Yes     | No     | No              | No                 | No   |  |
| Cheese sauce                    | Vegetarian     | -                | Yes  | No   | No          | No       | No                        | Yes        |       | No      | No   | No     | No      | No     | No              | No                 | No   |  |
| Smoked chilli BBQ sauce         | -              | -                | No   | Yes  | Yes         | No       | Yes, Wheat & Barley       | Yes        |       | No      | Yes  | Yes    | Yes     | Yes    | No              | Yes                | No   |  |
| Salsa                           | Vegetarian     | Vegan            | No   | No   | No          | No       | No                        | No         | No    | No      | No   | No     | No      | No     | No              | Yes                | No   |  |
| Guacamole                       | Vegetarian     | Vegan            | No   | No   | No          | No       | No                        |            | No    | No      | No   | No     | No      | No     | No              | Yes                | No   |  |
| Avocado Pulp                    | Vegetarian     | Vegan            | No   | No   | No          | No       | No                        | No         |       | No      | No   | No     | No      | No     | No              | No                 | No   |  |
| Hot Sauce Glaze (Buffalo sauce) | Vegetarian     | -                | Yes  | No   | No          | No       | No                        | No         | No    | No      | No   | No     | No      | Yes    | No              | Yes                | No   |  |
| Byron Hot Sauce                 | Vegetarian     | Vegan            | No   | No   | No          | No       | No                        |            | No    | No      | No   | No     | No      | Yes    | No              | No                 | No   |  |

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BOH

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|--|-----|---|
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|  |     | - |
|  | - I | _ |

|   | Are these iten | ns suitable for? |      |      |             |          | Does it co                      | ntain | ?   |                           |      |        |         |        |                 |                    |       |
|---|----------------|------------------|------|------|-------------|----------|---------------------------------|-------|-----|---------------------------|------|--------|---------|--------|-----------------|--------------------|-------|
|   | Vegetarians    | Vegans           | Milk | Fish | Crustaceans | Molluscs | Gluten containing Cereals Egg   | g Nu  | ıts | Peanuts                   | Soya | Celery | Mustard | Garlic | Sesame<br>Seeds | Sulphur<br>Dioxide | Lupir |
| Desserts                                |                |                  |      |      |             |          |                                 |       |     |                           |      |        |         |        |                 |                    |       |
| Brownie                                 | Vegetarian     | -                | Yes  | No   | No          | No       | Yes, Wheat Yes                  | S N   | 0   | No                        | Yes  | No     | No      | No     | No              | No                 | No    |
| White Chocolate Cheesecake              | Vegetarian     | -                | Yes  | No   | No          | No       | Yes, Wheat No                   | N     | 0   | No                        | Yes  | No     | No      | No     | No              | Yes                | No    |
| Oreo Cheesecake                         | Vegetarian     |                  | Yes  | No   | No          | No       | Yes, wheat No                   | N     | 0   | No                        | Yes  | No     | No      | No     | No              | Yes                | No    |
| Vanilla Ice-cream (per scoop)           | Vegetarian     | -                | Yes  | No   | No          | No       | No No                           | N     | 0   | No                        | No   | No     | No      | No     | No              | No                 | No    |
| Vanilla Ice-Cream (with choc sauce)     | Vegetarian     | -                | Yes  | No   | No          | No       | No No                           | N     | 0   | No                        | Yes  | No     | No      | No     | No              | No                 | No    |
| Chocolate Ice-cream (per scoop)         | Vegetarian     | -                | Yes  | No   | No          | No       | No No                           | N     | 0   | No                        | No   | No     | No      | No     | No              | No                 | No    |
| Chocolate Ice-Cream (with choc sauce)   | Vegetarian     | -                | Yes  | No   | No          | No       | No No                           | N     | 0   | No                        | Yes  | No     | No      | No     | No              | No                 | No    |
| Strawberry Ice-cream (per scoop)        | Vegetarian     | -                | Yes  | No   | No          | No       | No No                           | N     | 0   | No                        | No   | No     | No      | No     | No              | No                 | No    |
| Strawberry Ice-Cream (with choc sauce)  | Vegetarian     | -                | Yes  | No   | No          | No       | No No                           | N     | 0   | No                        | Yes  | No     | No      | No     | No              | No                 | No    |
| Chocolate Sauce                         | Vegetarian     | -                | Yes  | No   | No          | No       | No No                           | N     | 0   | No                        | Yes  | No     | No      | No     | No              | No                 | No    |
| Kids                                    |                |                  |      |      |             |          | · · · · ·                       |       |     |                           |      |        |         |        |                 |                    |       |
| Kids Mini Classic (with chips)          | -              | -                | No   | No   | No          | No       | Yes, Wheat & from fryer oil Yes | s N   | 0   | No                        | Yes  | No     | No      | No     | No              | No                 | No    |
| Kids Mini Classic (with coleslaw)       |                |                  | No   | No   | No          | No       | Yes, Wheat Yes                  | s N   | o   | No                        | Yes  | No     | No      | No     | No              | Yes                | No    |
| Kids Mini Clasic (with courgette fries) |                |                  | Yes  | No   | No          | No       | Yes, Wheat & from fryer oil Yes | s N   | 0   | No                        | Yes  | No     | No      | Yes    | No              | Yes                | No    |
| Chicken Fillet (with chips)             | -              | -                | Yes  | No   | No          | No       | Yes, Wheat & from fryer oil Yes | s N   | 0   | No                        | Yes  | No     | No      | No     | No              | No                 | No    |
| Chicken Fillet (with coleslaw)          |                |                  | Yes  | No   | No          | No       | Yes, Wheat Yes                  | s N   | 0   | No                        | Yes  | No     | No      | No     | No              | Yes                | No    |
| Chicken Fillet (with courgette fries)   |                |                  | Yes  | No   | No          | No       | Yes, Wheat & from fryer oil Yes | s N   | 0   | No                        | Yes  | No     | No      | Yes    | No              | Yes                | No    |
| Kids chicken nuggets                    | -              | -                | Yes  | No   | No          | No       | Yes, Wheat & from fryer oil No  | N     | 0   | No                        | No   | No     | No      | No     | No              | No                 | No    |
| Macaroni Cheese (with fries)            | Vegetarian     | -                | Yes  | No   | No          | No       | Yes, Wheat & from fryer oil Yes | s N   | o   | No                        | No   | No     | No      | No     | No              | No                 | No    |
| Macaroni Cheese (with coleslaw)         | Vegetarian     |                  | Yes  | No   | No          | No       | Yes, Wheat Yes                  | s N   | 0   | No                        | No   | No     | No      | No     | No              | Yes                | No    |
| Macaoni Cheese (with courgette fries)   | Vegetarian     |                  | Yes  | No   | No          | No       | Yes, Wheat & from fryer oil Yes | N     | 0   | No                        | No   | No     | No      | Yes    | No              | Yes                | No    |
| Veggie Burger with (with fries)         | Vegetarian     |                  | No   | No   | No          | No       | Yes, Wheat & from fryer oil Yes | N     | 0   | No                        | Yes  | No     | No      | No     | No              | Yes                | No    |
| Veggie Burger with (with coleslaw)      | Vegetarian     |                  | No   | No   | No          | No       | Yes, Wheat & from fryer oil Yes | N     | o   | No                        | Yes  | No     | No      | No     | No              | Yes                | No    |
| Veggie Burger (with courgette fries)    | Vegetarian     |                  | Yes  | No   | No          | No       | Yes, Wheat Yes                  | N     | 0   | No                        | Yes  | No     | No      | Yes    | No              | Yes                | No    |
| Vanilla Ice-Cream with Choc Sauce       | Vegetarian     | -                | Yes  | No   | No          | No       | No No                           | N     | 0   | No                        | Yes  | No     | No      | No     | No              | No                 | No    |
| Brownie with Cream                      | Vegetarian     | -                | Yes  | No   | No          | No       | Yes, Wheat Yes                  | s N   | 0   | No                        | Yes  | No     | No      | No     | No              | No                 | No    |
| Milkshakes                              |                |                  | •    |      |             |          |                                 |       |     |                           |      |        |         |        |                 |                    |       |
| Vanilla                                 | Vegetarian     | -                | Yes  | No   | No          | No       | No No                           | N     | 0   | Yes - cross contamination | No   | No     | No      | No     | No              | No                 | No    |
| Strawberry                              | Vegetarian     | -                | Yes  | No   | No          | No       | No No                           | N     | 0   | Yes - cross contamination | No   | No     | No      | No     | No              | No                 | No    |
| Chocolate                               | Vegetarian     | -                | Yes  | No   | No          | No       | No No                           | N     | 0   | Yes - cross contamination | No   | No     | No      | No     | No              | No                 | No    |
| Banana                                  | Vegetarian     | -                | Yes  | No   | No          | No       | No No                           | N     | o   | Yes - cross contamination | No   | No     | No      | No     | No              | No                 | No    |
| Reece's Peanut Buttercup                | Vegetarian     | -                | Yes  | No   | No          | No       | No No                           | N     | о   | Yes                       | Yes  | No     | No      | No     | No              | No                 | No    |
| Reece's Freakshake                      | Vegetarian     | -                | Yes  | No   | No          | No       | Yes, Wheat Yes                  | N     | o   | Yes                       | Yes  | No     | No      | No     | No              | No                 | No    |
| Oreo                                    | Vegetarian     | -                | Yes  | No   | No          | No       | Yes, Wheat No                   | N     | 0   | Yes - cross contamination | Yes  | No     | No      | No     | No              | No                 | No    |
| Oreo Freakshake                         | Vegetarian     | -                | Yes  | No   | No          | No       | Yes, Wheat Yes                  | N     | o   | Yes - cross contamination | Yes  | No     | No      | No     | No              | No                 | No    |
| Espresso and Brownie                    | Vegetarian     | -                | Yes  | No   | No          | No       | Yes, wheat Yes                  | N     | o   | Yes - cross contamination | Yes  | No     | No      | No     | No              | No                 | No    |
| Salted Caramel                          | Vegetarian     | -                | Yes  | No   | No          | No       | No No                           | N     | o   | Yes - cross contamination | No   | No     | No      | No     | No              | No                 | No    |
| Extra Malt                              | Vegetarian     | -                | Yes  | No   | No          | No       | Yes, Wheat & Barley No          | N     | o   | Yes - cross contamination | Yes  | No     | No      | No     | No              | No                 | No    |

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SHELF LIFE POSTER front page

|   |     | 17.1 | 1.0      |    |   |
|---|-----|------|----------|----|---|
| R | 4 N | V 1  | <b>7</b> | ٩. |   |
|   |     |      |          |    | - |

| Bacon (open pack)           | 3  |
|-----------------------------|----|
| Bacon for Smoky (open pack) | 2  |
| Beef Burger                 | 2  |
| Chicken Fillet              | 4* |
| Chicken Wings - Raw         | 4  |
| Kids Beef Burger            | 2  |
|                             |    |

| CL | I P | ES | C / | <b>D</b> 1 | DE | ΛТ | ١ |
|----|-----|----|-----|------------|----|----|---|
| 01 |     | LO | -   |            |    |    |   |

| American Cheese                | 4 |
|--------------------------------|---|
| Blue Cheese                    | 4 |
| Burger Buns                    | 2 |
| Cheddar                        | 2 |
| Cream Cheese / Soft Cheese     | 4 |
| Croutons                       | 2 |
| Emmenthal                      | 3 |
| Goat's Cheese                  | 4 |
| Grana Padano                   | 4 |
| Cepparo Vegeterian Hard Cheese | 4 |
| Grated Cheddar                 | 2 |
| Macaroni                       | 2 |
| Mini Buns                      | 2 |
| Monterey Jack                  | 3 |

| 3          | Avocad  | lo                  | 1     |
|------------|---------|---------------------|-------|
| 2          | Beef To | omato               | 2     |
| 2          | Celery  |                     | 2     |
| 4*         | Cherry  | Tomato              | 2     |
| 4          | Cooked  | l Beetroot          | 2     |
| 2          | Choppe  | ed Chives           | 2     |
|            | Choppe  | ed Jalapenos        | Daily |
|            | Cos Le  | ttuce               | 2     |
| 4          | Courge  | ttes                | 2     |
| 4          | Cucum   | ber                 | 2     |
| 2          | Escare  | lle Lettuce         | 2     |
| 2          | Gherki  | ns (sliced)         | 2     |
| 4          | Iceberg | 5                   | 2     |
| 2          | Kale    |                     | 2     |
| 3          | Kids Sa | ılad                | 2     |
| 4          | Mix Le  | aves                | 2     |
| 4          | Olives  |                     | 6     |
| 4          | Parsley | /Mint/Basil         | 2     |
| 2          | Portob  | ello Mushroom       | 2     |
| 2          | Red Or  | iions               | 2     |
| 2          | Roaste  | d Peppers           | 2     |
| 3          | Shredd  | led Iceberg Lettuce | Daily |
|            | Spinac  | h                   | 2     |
|            | Spring  | Onions              | 2     |
| $24^{HRS}$ | HRS     |                     |       |
|            |         |                     |       |

VEGETABLES

- $24^{HRS}$ : Time required on date sticker.
- \* Chicken is 4 days from the produced date always check the packaging.

For other open dry goods, please see supplier pack for details.

| DO NOT | EXTEND | SHELF | LIVES |
|--------|--------|-------|-------|
|--------|--------|-------|-------|

**ONCE DEFROSTED & OPENED** 

Avocado Pulp

Soya Beans

Tortillas

Freddar Cheese

Remember - you cannot use an ingredient on the last day of its shelf life and turn in to a batch with a longer shelf life.

2

24

24

HRS

HRS

E.g. you cannot use cream cheese on day 4 of its shelf life and make a cheesecake with another 4 days shelf life added.

| Aioli                      | -                 |
|----------------------------|-------------------|
| A                          | 7                 |
| Bacon Pieces               | 2                 |
| BBQ Sauce                  | 7                 |
| Beer Batter                | 24 <sup>HRS</sup> |
| Beetroot Salad Base        | 2                 |
| Blanched Onions            | 2                 |
| Blue Cheese Dressing       | 3                 |
| Boiled Eggs                | 2                 |
| Buttermilk Mix             | 2                 |
| Bulgogi                    | 7                 |
| Byron Sauce                | 7                 |
| Caesar Dressing            | 7                 |
| Cheese Sauce               | 4                 |
| Chicken Wings - Cooked     | 2                 |
| Chipotle Mayo              | 7                 |
| Chive Ranch Dressing       | 4                 |
| Coleslaw                   | 2                 |
| Cooked Bacon (both types)  | 2                 |
| Dried Fried Onions         | 7                 |
| Freddar Cheese Sauce       | 4                 |
| Gochuchang Glaze           | 7                 |
| Guacamole                  | 2                 |
| Hot Sauce Glaze, for Wings | 7                 |
| Kimchi Cucumbers           | 2                 |
| Ketchup                    | 7                 |
| Mayonnaise                 | 7                 |
| Pickled Red Onions         | 7                 |
| Quinoa, Cooked             | 2                 |
| Rice Flour, for Wings      | 14                |
| Salsa                      | 2                 |
| Sam Jang Mayonnaise        | 7                 |
| Sauté Green Chillies       | 24 <sup>HRS</sup> |
| Seasoned Flour             | 7                 |
| Smoked Chilli BBQ Sauce    | 7                 |
|                            | 7                 |

| <b>ESSERTS</b> / | MILKSHAKES/FRUITS |
|------------------|-------------------|
|------------------|-------------------|

| Brownie              | 4 |
|----------------------|---|
| Chocolate Sauce      | 6 |
| Oreo Cheesecake      | 4 |
| Salted Caramel Sauce | 7 |
| Sliced Fruits        | 2 |

| ONCE OPEN  |   |
|--|---|
| Anchovies  | 3   |
| Anchovy Paste  | 7   |
| Apple Juice  | 3   |
| BBQ Sauce  | 28  |
| Buttermilk   | 4   |
| Chipotles in Adobe S.  | 28  |
| Cranberry Juice  | 4   |
| Dijon Mustard  | 28  |
| Double Cream   | 3   |
| Egg Yolk   | 7   |
| Fresh Lemonade   | 2   |
| Gherkins (Not Cut)   | 4   |
| Gochuchang Paste   | 14  |
|  |   |
| House Dressing   | 7   |
| House Dressing<br>Jalapenos  |   |
| 0  | 7   |
| Jalapenos  | 76  |
| Jalapenos<br>Ketchup (Pack)  | 7<br>6<br>28  |
| Jalapenos<br>Ketchup (Pack)<br>Lime Cordial  | 7<br>6<br>28<br>28                                  |
| Jalapenos<br>Ketchup (Pack)<br>Lime Cordial<br>Mayo (Bucket)   | 7<br>6<br>28<br>28<br>28<br>28                      |
| Jalapenos<br>Ketchup (Pack)<br>Lime Cordial<br>Mayo (Bucket)<br>Olives (Bucket)  | 7<br>6<br>28<br>28<br>28<br>28<br>28<br>14          |
| Jalapenos<br>Ketchup (Pack)<br>Lime Cordial<br>Mayo (Bucket)<br>Olives (Bucket)<br>Orange Juice                            | 7<br>6<br>28<br>28<br>28<br>28<br>14<br>3           |
| Jalapenos<br>Ketchup (Pack)<br>Lime Cordial<br>Mayo (Bucket)<br>Olives (Bucket)<br>Orange Juice<br>Passata                 | 7<br>6<br>28<br>28<br>28<br>28<br>14<br>3<br>4      |
| Jalapenos<br>Ketchup (Pack)<br>Lime Cordial<br>Mayo (Bucket)<br>Olives (Bucket)<br>Orange Juice<br>Passata<br>Peach Halves | 7<br>6<br>28<br>28<br>28<br>28<br>14<br>3<br>4<br>3 |



#### AIOLI SAUCE

| 75g  | Garlic Cloves (boil 12 mins) |
|------|------------------------------|
| 10g  | Salt                         |
| 50g  | Dijon Mustard                |
| 100g | Liquid EggYolk               |
| 50g  | Lemon juice                  |
| 75g  | Cold water                   |
| 700g | Pomace oil                   |
| 300g | Extra Virgin Olive Oil       |

#### **BEER BATTER**

| 900g   | Plain Flour      |
|--------|------------------|
| 40g    | Cajun Spices     |
| 5 cans | Clausthaler Beer |
| 1tsp   | Salt             |
| 2tsp   | Black Pepper     |

#### BEETROOT SALAD BASE

| 500g | Cooked Quinoa           |
|------|-------------------------|
| 300g | Soy Beans               |
| 100g | Toasted Sunflower Seeds |
| 10g  | Extra Virgin Oil        |

#### BLUE CHEESE DRESSING

Hellman's mayonnaise 500g Buttermilk 250g Blue Cheese 175g White Wine Vinegar 35g 8g Salt Black Pepper 3g

#### Blend the above, then add:

**Chopped Blue Cheese** 90g

#### BROWNIES

50g

10

1kg

10g

8g

Unsalted Butter 750g Dark Chocolate (70%) 700g Espresso Coffee Whole Eggs Caster Sugar Plain Flour 350g Salt

#### **BUTTERMILK MARINADE**

Portions of Chicken Cut for 15 Nuggets Buttermilk 400g Salt 2tsp

#### **BYRON SAUCE**

Hellman's Mayonnaise 2kg Heinz Tomato Ketchup 1kg Gherkins 500g Salt Black Pepper 3g

#### CAESAR DRESSING

- 15g Garlic Cloves Liquid EggYolk 100g
- Anchovy paste 30g
- Lemon Juice 80g
- Cold water 50g
- 200g Grated Grana Padano
- Pomace oil 1kg
- 1tsp Salt
- **Black** Pepper 1tsp

#### **CHEESE SAUCE**

- 1250g Whole Milk 300g Double Cream Grated Cheddar Cheese 250g Cepparo Hard Cheesee 150g Cornflour 50g Salt  $(1\frac{1}{2}tsp)$ 15g
- Black Pepper (1tsp) 8g

#### **CHIPOTLE MAYO**

430g Faro Chipotle Hellman's Mayonnaise 800g Heinz Tomato Ketchup 200g

#### CHIVE RANCH DRESSING

- 500g Hellman's Mayonnaise Buttermilk 250g Onion Powder 1tsp 40g Lemon Juice Black Pepper <sup>1</sup>/<sub>2</sub>tsp
- Salt 1 tsp
- Chive, chopped finely 30g

#### CHOCOLATE SAUCE

Dark Chocolate 600g 800g Double Cream 200g Caster Sugar

#### COLESLAW

Sliced White Cabbage 3kg 900g Grated Carrots 1200g Hellman's mayonnaise White Wine Vinegar 150g Salt 25g Black Pepper 20g Caster Sugar 25g

#### COURGETTE: BUTTERMILK

| 1kg | Buttermilk      |
|-----|-----------------|
| 25g | Caster Sugar    |
| 30g | Byron Hot Sauce |

#### **COURGETTE: FLOUR**

| 4kg  | Plain Flour   |
|------|---------------|
| 1kg  | Polenta Flour |
| 2tsp | Black Pepper  |
| 4tsp | Salt          |
|      |               |

#### CROUTONS

| 8      | Burger Buns  |
|--------|--------------|
| 150g   | Pomace Oil   |
| 1tsp   | Salt         |
| ¹∕₂tsp | Black Pepper |

#### FREDDAR CHEESE SAUCE

| 250g  | Grated Cheddar Cheese                    |
|-------|--|
| 150g  | Cepparo Hard Cheesee                     |
| 1000g | Freddar Cheese                           |
| 1250g | Whole Milk                               |
| 300g  | Double cream                             |
| 50g   | Cornflour                                |
| 15g   | Salt (1 <sup>1</sup> / <sub>2</sub> tsp) |
| 8g    | Black Pepper (1tsp)                      |

#### GOCHUCHANG GLAZE

| 950g  | Gochuchang Paste       |
|-------|------------------------|
| 300g  | Soy Sauce              |
| 210g  | White Wine Vinegar     |
| 390g  | Soft Light Brown Sugar |
| 6tbsp | Sesame oil (90g)       |
| 150g  | Garlic                 |
| 60g   | Ginger                 |
| 300ml | Cold Water             |
|       |                        |



#### **GUACAMOLE**

| 1     | Red Pepper                 |
|-------|----------------------------|
| 3     | Green Chillies             |
| 150g  | Tomato 'ends'              |
| 4     | Spring Onions              |
| 1/2   | Bunch Coriander,           |
|       | leaves picked to yield 50g |
| 5tbsp | Lime Juice (75g)           |
| 2tsp  | Salt (16g)                 |
| 2     | Avocados, diced            |
| 11    | A 1. D. 1.                 |

1kg Avocado Pulp

#### HONEY POACHED BLUEBERRIES

| 1kg  | Frozen Blueberries |
|------|--------------------|
| 250g | Honey              |
| 100g | Lemon Juice        |

#### HOT SAUCE GLAZE FOR WINGS

| 1 litre | Byron Hot Sauce    |
|---------|--------------------|
| 150g    | Butter             |
| 150g    | White Wine Vinegar |
| 2tbsp   | Cornflour          |

#### KIMCHI CUCUMBERS

| 4     | Cucumber                   |
|-------|----------------------------|
| 4 tsp | Salt                       |
| 6     | Spring Onion               |
| 20g   | Garlic                     |
| 4tsp  | Castor Sugar               |
| 4tsp  | White Wine Vinegar         |
| 4tsp  | Red Pepper Powder (coarse) |
|       |                            |

#### MIXED LEAVES

500g Spinach 500g Red Chard Leaves Rocket 500g

#### MARINATED CHICKEN

| 20   | Chicken Breast       |
|------|----------------------|
| 200g | Pomace Oil           |
| 200g | Buttermilk           |
| 18g  | Onion Powder         |
| 10g  | Black Pepper         |
| 1⁄3  | <b>Bunch</b> Parsley |
| 3tsp | Salt                 |

#### **OREO CHEESECAKE**

**Cheesecake base:** 22 Oreos 100g Butter, melted **Cheesecake filling:** 700g Cream Cheese Vanilla Essence 1tsp Caster Sugar 150g Lime Juice 25g 200g Double Cream 20 Oreos **Cheesecake topping:** 10 Oreos

#### SALSA DIP

1300g Tomato 'ends' 250g Red Onion Red Chillies (deseeded) 4 10tbsp Lime Juice (150g) Salt (16g) 2tsp Combine then mix with:

#### 200g Passata

#### Then mix everything with: $\frac{1}{2}$

Bunch Coriander, leaves picked to yield 50g

#### SALTED CARAMEL SAUCE

250g Butter 300g Soft Light Brown Sugar Soft Dark Brown Sugar 150g 200g Double Cream 50g Vanilla Essence 15g Salt  $(1\frac{1}{2}tsp)$ 

| AM JANG MAYO |  |
|--------------|--|

S

1000g Hellman's mayonnaise SsamJang Paste 140g

#### SAUTÉED GREEN CHILLIES

SEASONED FLOUR

1200g Plain Flour

Rice Flour

Table Salt

Garlic Powder

Onion Powder

Ground White Pepper

Ground Black Pepper

Burger Buns (or 9 kids)

300g

20g

20g

50g

15g

30g

6

1kg Sliced Green Dutch Chillies 4 tbsp Pomace Oil 1 tbsp Salt

# 300g

1kg

#### SPICY BBQ SAUCE

| 5g    | Chilli Powder          |
|-------|------------------------|
| 30g   | Grated Ginger          |
| 200g  | Worcestershire Sauce   |
| 200g  | Dark Soy Sauce         |
| 250g  | White Wine Vinegar     |
| 1750g | Tomato Based BBQ Sauce |
| 200g  | Lemon Juice            |
| 750g  | Tinned Peaches         |
| 250g  | Brown Sugar            |
| 300g  | Ketchup                |
|       |                        |

SMOKED CHILLI BBQ SAUCE

Spicy BBQ Sauce

Chipotle Mayonnaise

Liquid Smoke 30g

## SRIRACHA MAYO

1000g Hellman's mayonnaise Sriracha 400g

#### PICKLED RED ONION

| 300g  | Red Onion Slices   |
|-------|--------------------|
| 200ml | White Wine Vinegar |
| 50g   | Sugar              |
| 1tsp  | Salt               |

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CONTAINS NUTS 🤇



For the first time, we're introducing a product in to our kitchen that contains nuts (peanuts). Nuts have appeared in products we serve from the bar, but this is the first product with nuts that makes up a prepped item.

We're therefore - of course - implementing a very specific and cautious process to drastically reduce the chance of any cross contamination within our kitchens.

To help, we'll be using a new sticker - 'Allergen, Peanuts' along with a new, smaller, red squeezy bottle and lid. This new squeezy bottle be only be used for the SsamJang mayo.

See the next few pages for the stringent process in storage of Ssamjang paste, and the prep and storage of Ssamjang Mayo.

Please be aware that we have consulted Food Alert in constructing this process. Any restaurant not following this process will see a significant drop in score on their Food Alert audit.

All managers and staff need to sign off the form on page three of the process, acknowledging that they fully understand and will follow the SsamJang Mayo process to avoid nut cross contamination.







#### Intro

The importance of eliminating any chance of cross contamination is of the upmost importance. Ensure you follow these stringent guidelines and remember to *do all this BEFORE any other prep.* 

#### **Delivery & Storage**

All SsamJang paste boxes can be stored at ambient temperatures until opened.



As this is a high risk product – it should be stored on the bottom shelf in your dry store.

As an extra precaution, you must also place in an ice cream box – you can fit two boxes inside. Label the box with a 'Contains Nuts' sticker, as in the photos.



#### Making SsamJang Mayo

Ensure you have all equipment ready before preparing the SsamJang Mayo. You will need the extra ice cream tubs to prevent nut cross contamination.





Any equipment used must be placed straight in to a designated ice cream tub.







It's then your responsibility to ensure that after filling the sauce container...



....you dispose quickly of any used boxes at this point.



If the box is only half used, place back in its ice cream box.

ALL equipment is to be taken to the pot-wash area



front page You must then rinse all equipment. Also ensure there is no debris under the blades





Then you need to put through the dishwasher yourself, and then thoroughly clean out the equipment sink to prevent any cross contamination. Then thoroughly wash your hands.



#### **Cold Storage**

SsamJang Mayo must be date labelled and also have a 'Contains Nuts' sticker, and be placed on the bottom shelf of the fridge.



Any left over Paste must be date labelled and placed in an ice cream container with lid, that then must also be placed in the bottom shelf of the fridge.







SsamJang Mayo in Squeezy (red, only) bottles must be labbeled with a date label AND nut sticker. You must use cling-film to seal the bottle.



Prep enough bottles for the whole shift! You must store the squeezy front page

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bottle on the bottom shelf of the fridges.

#### And wash your hands again



You must thoroughly wipe down the prep area with D10 and blue roll. When this is done, cover the area with another spray of D10 and leave to dry.



Service

During service, you must keep the squeezy bottle separate from other sauces, and within a labelled ice cream tub. Remember - as with all refrigerated items, the four hour rule.



#### Sign Off

All managers and staff need to sign off the form on the right, acknowledging that they fully understand and will follow the SsamJang Mayo process to avoid nut cross contamination.

| Name | Date | Sign |
|------|------|------|
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front page



We want to ensure that no Kimcheese burgers are given to anyone by accident, when they didn't order them.

To help identify which burgers are The Kimcheese, we have produced a special flag for your burgers.



**Chefs** Please ensure you are placing a Kimcheese flag in every Kimcheese you serve on a plate. Skinnies too. **Managers and Servers** You must make sure every Kimcheese you take from the pass has a flag in it. If it doesn't - ask the chef for one.



Kimcheeses cooked medium only require the Kimcheese flag.



Kimcheeses cooked anything other than medium require the Kimcheese flag **and** the cooking temperature flag.

# ....

#### Chefs, Managers and Servers:

You must place the purple 'Allergen: Peanuts' sticker on every takeaway box that contains a Kimcheese. This applies to walk in takeaway, online takeaway, Deliveroo and even staff. No exceptions.

But a sticker on the T/A ramekin if a skinny is ordered.









#### **Allocation Product Details**

| Supplier           | Code    | Product                               | Force Drop Size | Price  | Force Drop Amount |
|--------------------|---------|---------------------------------------|-----------------|--------|-------------------|
|                    | 3414EA  | Cooked Beetroots                      | 1x500g          |        | 2                 |
| Reynolds           | B101CS  | Beavertown Neck Oil                   | 24x330ml        | £25.26 | 2                 |
|                    | B105CS  | Beavertown Rye 8 Ball IPA             | 24x330ml        | £28.51 | 2                 |
|                    | M223866 | Fourpure Pils                         | 24x330ml        | £26.05 | 2                 |
|                    | M223377 | Moor Revival                          | 24x330ml        | £32.03 | 2                 |
|                    | M223983 | Vocation Pride & Joy                  | 12x330ml        | £14.25 | 2                 |
|                    | M191556 | Brewdog Punk IPA                      | 24x330ml        | £28.06 | 2                 |
|                    | M220564 | BrewdogElvis Juice                    | 24x330ml        | £29.90 | 2                 |
|                    | M224389 | Pineapple& Mango Smoothie             | 24x180ml        | £14.79 | 2                 |
| Ch of Direct       | M224388 | Blackcurrent and Rasperry Water       | 24x200ml        | £14.79 | 2                 |
| <b>Chef Direct</b> | M223535 | Gingerella                            | 24x330ml        | £18.83 | 2                 |
|                    | M223846 | Sempio Hot Pepper Paste               | 1x1kg           | £3.22  | 2                 |
|                    | M223846 | Cio Mixed Bean Paste (Ssam Jan Paste) | 1x500g          | £1.34  | 2                 |
|                    | M223852 | Ottogi Sessami Oil                    | 1x500ml         | £7.05  | 1                 |
|                    | M223845 | Red Pepper Flakes                     | 1x227g          | £1.95  | 1                 |
|                    | M222859 | Bulgogi                               | 6x450ml         | £15.35 | 1                 |
|                    | M198892 | Sunflower Seeds                       | 4x250G          | £8.41  | 1                 |

#### **Allocation Product Delivery Dates**

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HOW TO: CONTENTS front page

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|---|----|
|   |    |

| HOW TO GRILL Kimcheese                   | HOW TO PREP Sam Jang Mayonnaise                    |
|--|--|
| HOW TO GRILL Skinny Kimcheese            | HOW TO SERVE Gangnam Fries                         |
| HOW TO MAKE Beetroot Salad Base          | HOW TO SERVE Kale Caesar Salad                     |
| HOW TO MAKE Chive Ranch Dressing         | HOW TO SERVE Oreo Cheesecake                       |
| HOW TO MAKE Espresso & Brownie Milkshake | HOW TO SERVE Ranch Avocado & Beetroot salad        |
| HOW TO MAKE Oreo Cheesecake              | HOW TO SERVE Seoul Street Wings                    |
| HOW TO PREP Gochuchang glaze             | HOW TO SERVE Small Kale Caesar Salad               |
| HOW TO PREP Kimchi Cucumbers             | HOW TO SERVE Small Ranch, Avocado & Beetroot salad |
|  |  |



#### **KIMCHEESE**

#### **INGREDIENTS**

1 grilled hamburger 1 toasted bun <sup>1</sup>/<sub>4</sub> gherkin 6 slices Kimchi cucumber (enough to cover base of the bun) 30g Sam Jang sauce 10g Gochuchang glaze 20g Bulgogi sauce 1 slice Freddar 3 slices crispy smoked bacon 20z ramekin crispy onions

.....

#### **TOP TIPS**

▶ Make sure the cheese is properly melted.

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- Make sure kimchi cucumber cover whole base of the bun.
- Make sure that during service Gochuchang glaze is out of the fridge and at room temp.





1. Place the toasted bun on a large plate lined with greaseproof paper and place the gherkin on the side.



2. Add the 'Kimchi' cucumber.



**3.** Add Sam Jang mayo to the top and bottom half of the bun.



4. Drizzle Gochuchang glaze on the top of the bun.

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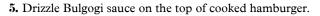
Dage

how











6. Place slice of Freddar cheese on top of hamburger.



7. Finish with streaky bacon and place under the salamander until the cheese has melted.



- **8.** Place the hamburger on the bottom half of the bun.
- **9.** Pour the 2oz ramekin of crispy onions on top of the hamburger. Try not to let too many onions fall out of the burger.

**10.** Close the burger and move to the centre of the plate. Serve!

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#### **SKINNY KIMCHEESE**

#### **INGREDIENTS**

1 grilled hamburger <sup>1</sup>/<sub>4</sub> gherkin 2oz ramekin Kimchi cucumber 30g Sam Jang sauce 10g Gochuchang glaze 20g Bulgogi sauce 1 slice Freddar 3 slices crispy smoked bacon 2oz ramekin crispy onions 1 skinny salad

#### **TOP TIPS**

- ▶ Make sure the cheese is properly melted.
- Make sure that during service Gochuchang glaze is out of the fridge and at room temp.







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1. Serve like shown on pictures above.

front page

how





#### **BEETROOT SALAD BASE**

#### **INGREDIENTS**

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500g cooked quinoa 300g soy beans 100g toasted sunflower seeds 10g extra virgin oil

#### **TOP TIPS**

Make sure sunflower seeds are nicely toasted. When ready remove from oven immediately.

**SHELF LIFE** 2 days



1. Place sunflower seeds on baking tray.



**2.** Toast in the oven on 180 C for around 10 min. until golden brown. Then remove from oven immediately.



**3.** Transfer seeds to a new baking tray to cool down.



**4.** Place all ingredients in the bowl.

5. Mix all of the ingredients together.



6. The ingredients should be thoroughly mixed.

March 2017



7. Weigh out the mixture into bags of 200g (or 100g for small portion salads). Divide the remaining salad mix between the bags.



**8.** Transfer the bags to a plastic container, lined with a blue bag, and label.

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MANAGERS

# HOW TO DIA MAKE BEETROOT SALAD BASE



BOH

#### **CHIVE RANCH DRESSING**

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#### **INGREDIENTS**

500g mayonnaise 250g buttermilk 1 teaspoon onion powder 40g lemon juice <sup>1</sup>⁄<sub>2</sub> teaspoon black pepper 1 teaspoon salt 30g chive, chopped finely by hand

#### 

#### **TOP TIPS**

Make sure the dressing is mixed well.
Make sure chive is finely chopped

.....

HOW TO MAKE CHIVE RANCH DRESSING

**SHELF LIFE** 4 days



**1.** Place all ingredients in mixing bowl. Make sure chive is chopped very well.



2. Mix until well combined.



3. Dressing should looks like on picture above.



4. Store in a plastic squeezy bottle with label on.

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# MANAGERS







#### **ESPRESSO&BROWNIE MILKSHAKE**

#### **INGREDIENTS**

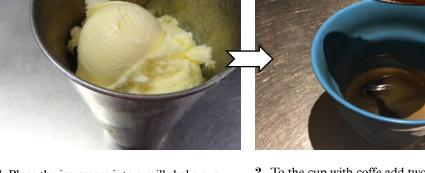
4 scoops vanilla milkshake ice cream 50ml milk 100g salted caramel sauce, two large dessert spoons <sup>1</sup>/<sub>4</sub> brownie portion Dbl shoot espresso coffee

.....



▶ Make sure the milkshake is blended well.

- >> Do not add too much milk the caramel sauce and coffee will make the milkshake thinner as it blends.
- >>> Stir the caramel sauce before adding to the milkshake.
- ▶ 100g sauce is approximately 2 large dessert spoons.



- 1. Place the ice cream into a milkshake cup.
- **2.** To the cup with coffe add two large spoons **3.** Top it up with milk. of salted caramel



how

fron bage



5. Add milk, coffe and salted caramel to ice cream.



6. Add brownie and mix in milksahake machine.



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## HOW TO A MAKE A ESPRESSO&BROWNIE MILKSHAKE



7. Serve!

#### **OREO CHEESECAKE**

.....

#### **INGREDIENTS**

#### **CHEESECAKE BASE:**

22 Oreos 100g butter, melted

#### **CHEESECAKE FILLING:**

700g cream cheese 1 tablespoon Vanilla essence 150g caster sugar 25g lime juice 200g double cream 20 Oreos

#### **CHEESECAKE TOPPING:**

10 Oreos

**SHELF LIFE** 4 days



**1.** Blitz 22 oreos in the Robot Coupe for the cheesecake base and add in the melted butter.



2. Pour the mixture into a cheesecake tin, lined with greaseproof paper.



**5.** Use a spoon to press the mixture down and create a compact base.



- **4.** Slice up the Oreos for the cheesecake filling into quarters (they don't need to be perfect sizes).
- **5.** Place the cream cheese, vanilla essence, sugar, lime juice and double cream into a Robot Coupe and start to mix.



**6.** Push the mixture down half way through to make sure everything gets mixed evenly.

BOH



### HOW TO MAKE OREO CHEESECAKE



7. After 3 minutes, the mixture should become silky in texture.



**8.** Pour in the crushed Oreos and mix for a futher 10 seconds.



9. The mixture should look like this.



10. Pour the mixture into the cheesecake tin.



**11.** Spread the cheesecake mixture around the tin so it is evenly distributed.



**12.** The cheesecake should look like this.



**13.** Place the rest of the Oreos in the Robot Coupe and blitz.



14. Pour the Oreos on top of the cheesecake.



**15.** Use a spoon to spread the Oreos around the top of the cheesecake.



**16.** The Oreos should cover the top of the cheesecake.



**17.** Place into a large gastronorm.



**18.** Cover with clingfilm, label and chill for 10 hours overnight.



#### **GOCHUCHANG GLAZE**

#### **INGREDIENTS**

. . . . .

900g Gochuchang paste 300ml soy sauce 210g white wine vinegar 390g soft light brown sudar 90g sesame oil 150g garlic 60g ginger 300g water

#### **TOP TIPS**

....

Make sure garlic and ginger are blitz properly.

Use hand blander

**SHELF LIFE** 

7 days



1. Roughly chop peeled ginger and garlic.



2. Place all of the ingredients in mixing bowl.



**5.** Blitz using hand blander until smooth and without visible ginger and garlic pieces.



4. When finished should looks like this.

**5.** Transfer to the squeeze bottle with label.

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#### **KIMCHI CUCUMBERS**

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#### **INGREDIENTS**

4 cucmbers 4tsp table salt 6 spring onions 20g garlic 4tsp castor sugar 4tsp white wine vinegar 4tsp red pepper powder (coarse)

#### **TOP TIPS**

The cucumbers will release a lot of water so you squeeze them hard to get the water out.

•••••••

- **Garlic** must be copped as fine as possible.
- This recipe will give you around 25 portion.

**SHELF LIFE** 2 days



- **1.** Slice the cucumber using the Nemco slicer to a thickness of approximately 4mm.
- 2. Finely chop spring onion and garlic.



**3.** Place cucumber, spring onion and garlic in mixing bowl and add 2 teaspoons of salt.



**4.** Use your hands to ensure all of the ingredients are nicely coated in salt. Leave a side for at least 20 minutes.



**5.** After a minimum of 20 minutes, squeeze the liquid out of the cucumbers. Keep remaining liquid a side as it will be used later.



**6.** Squeeze cucumber second time to get all of the liquid out.

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BOH









7. Place white wine vinegar, sugar, red pepper powder and remaining liquid from cucumber to mixing bowl.



8. Mix until sugar disolved.



9. Pour mixture over the cucumbers.



10. Give the cucumbers a good stir.



**11.** They should look like this.



**12.** Transfer the cucumbers and liquid to a plastic container, lined with a blue bag, and label.

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#### SAM JANG MAYONNAISE

#### **INGREDIENTS**

1000g mayonnaise 140g Sam Jang paste

#### **TOP TIPS**

Make sure sauce is smooth with no lumps.

. . . . . . . . . . .

#### **SHELF LIFE** 7 days



1. Place mayo and Sam Jang paste in gastro container



2. Blitz using hand blander for at least 1min.



**3.** sauce should looks like on picture above.







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### HOW TO MAKE SAM JANG MAYONNAISE



#### **GANGNAM FRIES**

.....

#### **INGREDIENTS**

1 portion of fries 100g Freddar Cheese Sauce (2 large dessert spoons) 20g Gochuchang Glaze 15g chopped Jalapenos (1 large dessert spoon)

#### **TOP TIPS**

- The cheese sauce must be heated properly to make sure it melts.
- If heating more than one portion of the sauce then it might need longer in the microwave to heat up:
- 2 portions = 45 seconds approx.
- 3 portions = 1 minute approx.
- 4 portions = 1 minute 20 seconds approx.
- Do not leave on the pass for more than 1 minute!

HOW TO >>> SERVE GANGNAM FRIES

Make sure that during service Gochuchang glaze is out of the fridge and at room temp.



**1.** Fill fries bowl with the protion of fries and pour the cheese sauce over.



2. Pour Gochuchang glaze over the portion of fries.



**3.** Add one large dessert spoon of chopped jalapenos on the top of fries.



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#### 4. Serve!

### **BYRON**

how to front page

MANAGERS

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#### KALE CAESAR! SALAD

#### **INGREDIENTS**

70g Baby Kale (2 courgette bowls)
10 Croutons
2 Anchovy fillets
60g Caesar dressing
6 large shavings of Grana Padano

.....

#### **TOP TIPS**

Make sure the salad has height and is not too flat on the plate.

- Make sure the rim of the plate is clean.
- Do not dress in advance, it must be done to order.



**1.** Combine Kale, Croutons and Caesar dressing in a mixing bowl.



2. Mix together making sure everything is evenly coated.



**3.** Place on a plate making sure you can see the croutons and that the salad is not touching the rim of the plate.



4. Place the shaved Grana Padano on top of 5. the dressed lettuce. finish with anchovies



5. Serve!





#### PORTION & SERVE OREO CHEESECAKE

••••••

#### **INGREDIENTS**

1 oreo cheesecake

#### ••••••

#### **TOP TIPS**

- When pouring the vinegar over the onions it may not cover them but after a short while it will as the onions absorb the mix.
- When pouring the vinegar over the onions it may not cover them but after a short while it will as the onions absorb the mix.
- When pouring the vinegar over the onions it may not cover them but after a short while it will as the onions absorb the mix.

SHELF LIFE

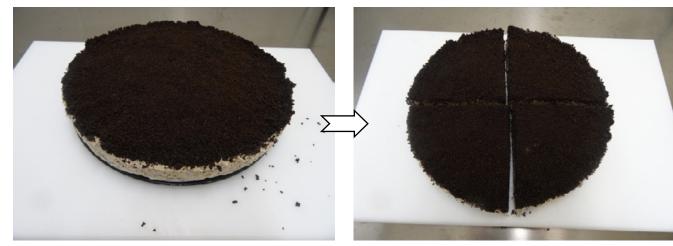
7 days



1. Remove the oreo cheesecake from the tin.



2. Carefully pull off the greaseproof paper.



**3.** Place on a white board.

HOW TO DOP PORTION AND SERVE OREO CHEESECAKE

4. Cut the cheesecake into quarters.

BOH



# HOW TO **Description** AND SERVE OREO CHEESECAKE



5. Slice each quarter into 3 pieces.



**6.** Wrap a piece of greaseproof paper around each piece of cheesecake.

7. Store in a plastic container.



8. Serve on a small plate drizzled with chocolate sauce.



**BYRON** 



### RANCH AVOCADO & BEETROOT SALAD

#### **INGREDIENTS**

200g Beetroot Salad Base 15g baby kale 125g beetroot <sup>1</sup>/<sub>2</sub> avocado 3oz ramekin chive ranch dressing

#### **TOP TIPS**

- Make sure all ingredients are visible
- >> Make sure that rim of the plate is clean
- Use separate egg slicer for beetroot, this will save you time on cleaning it during service.
- Make sure avocados are RIPE and not discoloured.



**1.** Place Kale on the large salad plate. Make sure you cover the base.



2. Slice Beetroot using separate egg slicer.



**3.** Place Beetroot on the Kale covering middle of plate and leaving Kale leaves visible on outside as shown above.



**4.** Place Salad Mix on the top of Beetroot. make sure you can still see Beetroot.



**5.** Place Avocado on the top of salad and add chive ranch dressing in 3oz ramekin on the side.



6. Serve.

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HOW TO DE RANCH AVOCADO & BEETROOT SALAD



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#### SEOUL STREET WINGS

**INGREDIENTS** 

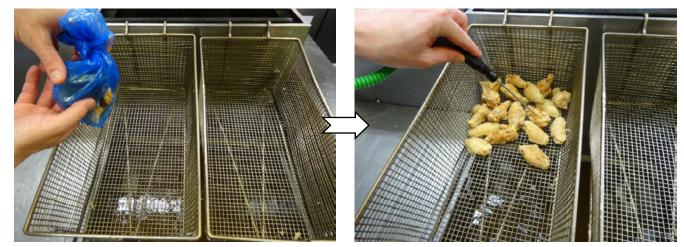
Chicken wings Sweet&sour glaze

#### **TOP TIPS**

- >> You MUST probe the wings once cooked to make sure they are to the right temperature (70°C).
- ▶ Make sure the chicken wings are completely covered in the sweet&sour glaze.

••••••••••••

- >> Make sure that a portion of chicken wings has an equal amount of the two types of chicken wings.
- **>>** Use white grease proof paper for both 6 wings and 12 wings portion.



1. Place the portion of chicken wings into the fryer (set at 200°C) and cook for 2 1/2 minutes.

2. Once cooked, make sure to probe the wings to make sure they reach 70°C.



glaze.

**3.** Pour the hot sauce glaze into a large metal bowl.

4. Transfer the chicken wings into the portion of Gochuchang



### HOW TO Description Serve Seoul Street Wings



- 5. Toss the chicken wings in the Gochuchang glaze.
- 6. The chicken wings should be completely covered in the glaze.
- 7. Transfer the hot wings into the appropriate container.



**FOR A PORTION OF 6**, place white greaseproof paper into the coleslaw dish and place it on a napkin, on a small side plate. **FOR A PORTION OF 12**, place white greaseproof paper into the pot for courgette fries and place it on a napkin, on a side plate.

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page

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#### SERVE SMALL KALE CAESAR! SALAD

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### **INGREDIENTS**

35g baby kale (one courgette bowl)5 croutons3-4 large shavings of Grana Padano2 anchovy fillets30g caesar dressing

#### **TOP TIPS**

- Make sure the salad has height and is not too flat on the plate.
- Make sure the rim of the plate is clean.
   Do not dress in advance, it must be done to order.

HOW TO DIS SMALL KALE CAESAR! SALAD



1. Prepare all the ingredents as you normally would for a Caesar salad, but in half measures. Serve on a SMALL PLATE.

Dag

BOH





### SERVE SMALL RANCH, AVOCADO & BEETROOT SALAD

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#### **INGREDIENTS**

100g Beetroot Salad Base 10g baby kale 60g beetroot 1⁄4 avocado 20z ramekin chive ranch dressing

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#### **TOP TIPS**

- >>> Make sure all ingredients are visible
- Make sure that rim of the plate is clean
- Use separate egg slicer for beetroot, this will save you time on cleaning it during service.
- Make sure avocados are RIPE and not discoloured.



BOH

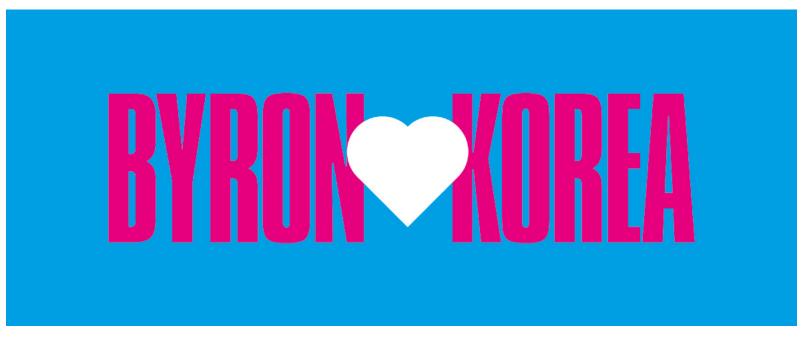
FOH

1. Prepare all the ingredents as you normally would for a Beetroot Salad, but in half measures. Serve on a **SMALL PLATE** with the 20z ramekin of dressing on the side.



### HOW TO DIF SMALL RANCH, AVOCADO & BEETROOT SALAD

March 2017



### **CENTRAL OPERATIONS, MARCH 2017**